Home > Overview

#### 

CRM is a **multifaceted ecosystem** that rests not on a singular solution, but on a **suite of coexisting efforts and relationships** that are essential for success.



#### **Available Services**

From technical build and implementation to marketing strategy, creative, and web design, our team of experts has you covered.

AVAILABLE SERVICES [2]



## **Our Approach**

Our team approach to CRM includes four distinct phases that can occur separately or in tandem with one another, depending on your needs.

OUR APPROACH [3]



# **Enablement & Training**

Proper training and enablement will be key to the success of your implementation, and we're ready to help you with best practices for both.

RESOURCES [4]



### Meet the Team

Our team of experts shares years of experience in higher education AND in technical builds, marketing, digital engagement, creative services, web design and more.

OUR TEAM [5]

## Groups audience:

CU CRM

Source URL: https://www.cu.edu/crm/overview

#### Links

[1] https://www.cu.edu/crm/overview [2] https://www.cu.edu/crm/overview/available-services [3] https://www.cu.edu/crm/overview/our-approach [4] https://www.cu.edu/crm/overview/enablementtraining [5] https://www.cu.edu/crm/forms/meet-team