Home > Early Adopters of Tracking Participation in Cvent

Early Adopters of Tracking Participation in Cvent II

January 21, 2024 by melanie.jones@cu.edu [2]

Different users and groups will adopt Cvent participation tracking at different rates with different approaches. <u>Choose your approach to participation tracking</u> [3] and then <u>use that data</u> for more relevant engagement with constituents [4]. The previous resources get into the technical details but the following success stories can inspire you and your team.

CU Denver | Monica Cutler

- Tracking Method: OnArrival [5]
- Devices Used: Two iPads purchased for events.
- Free or Paid Events: Free and paid
- Event Size: 15-200 registrants
- Badges: Print via MailMerge from the registration report.
- Walk-ins: Devoted check-in devices and area, separate area for walk-ins so we can use an on-site printer/label maker for walk-in name badges.
- Data Use:
 - Post-event surveys to attendees and no-shows to inform future events.
 - Analyze check-in times to determine the ideal event and program start times
 - Important for reporting CASE data and leadership briefs in CU Ascend (manually processed)





Success Story

Check out resources from a Nov. 2023 presentation by Monica Cutler (CU Denver). She has led her Alumni/Advancement team to embrace Cvent's technology to enhance day-of-event processes for a better attendee experience.

- Presentation [6], from User Session in Jan. 2024
- Sample Survey [7]

Resources from Nov. eComm Specialist Meeting

- Watch Recording [8], starts at 22:10
- Presentation [9]

UCCS | Kayla Boyer

- Tracking Method: OnArrival [5]
- Devices Used: Borrowed iPads from other campus unit

- Free or Paid Events: Free
- Event Size: 15-500
- Badges: Print via MailMerge for small events and no name tags for larger events.
- Walk-ins: Devoted check-in device/area and attendees write their names on branded nametags.
- Data Use:
 - Post-event surveys to attendees and no-shows to inform future events.
 - Compare attendance rates for paid vs. free events to understand how fees impact attendance.



Presentation Slides [10]



CU Boulder | Tom Needy

- Tracking Method: OnArrival [5]
- Devices Used: iPads and Printers purchased from Event in a Box [5], Self Check-In
- Free or Paid Events: Free
- Event Size: 40-4,000

• Badges: Print onsite



Success Story

Family Weekend & Buffs Bash





Key Takeaways

- <u>OnArrival</u> [5] is the preferred method of tracking participation, regardless of having onsite staff to help check attendees in or a self-check-in area. It's great for large or small events, you need to have the right ratio of attendees to devices.
- Even if you are unsure what to do with event participation data today, doing so sets you up for success. Start tracking attendance now and you can <u>address how to use it down</u> the road [4]. For example:
 - Analyze check-in data to finesse your events.
 - Check-in time data can assess potential 'bottlenecks' for attendees. Prepare with additional onsite support or alter your event start time accordingly.
 - Access attendance rates for paid vs. free events to determine which events should be paid and the amount.
 - Engage those who have attended three events, by inviting them to a special event.
 - Send a survey to attendees and a different version to no-shows.
- Regardless of your resources, there is a viable option.

Related Content

- Use Event Attendance Data [4]
- How do I view event participation in Salesforce? [11]
- How can I report on event participation in Salesforce? [12]
- How can I communicate with past attendees? [13]

Post Event Survey Engagement with CVENT Users 1.22.2024.pptx [14]

12. Post-Event Survey Questions.docx [15]

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track-participation [4] https://www.cu.edu/blog/ecomm-wiki/use-event-participation-data

[5] https://www.cu.edu/blog/ecomm-wiki/cvent-meet-cvent-check-app

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[8] https://drive.google.com/file/d/1pl_uxcZyBcc6zr41X56QsoG3SoK1WU2J/view?usp=sharing

[9] https://www.cu.edu/system/files/pages/344390-

eComm%20Specialist%20Digest%20%7C%20October%2021%2C%202023/docs/Post%20Event%20Survey%20En 20231102.pdf

[10]

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