## Your donors' burning questions [1]

October 23, 2014 by Amy Ventura [2]

Since you're usually contacting existing donors, there are some things you can assume they need from you in an e-appeal. Your donor needs to know you, trust you and feel inspired to give. To achieve this, try to include answers to the following questions in your email content:

Depending on the question, you might supply the answer through a header logo, body copy, compelling image, striking statistic, etc. Next time you're developing the content for an email appeal, try to keep these questions in mind.

Find more tips on writing fundraising emails. [3]

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Your donors' burning questions

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