Enrollment Update



September 14, 2018 University of Colorado Colorado Springs





UCCS – FALL 2018 PRELIMINARY ENROLLMENT

Fall 2018 Headcount Enrollment as of Census	Compared to Fall 2017 <u>Census</u> Enrollment			
	Resident	Nonresident	Total	% Change vs. Fall 2017
Undergraduate	9,110	1,418	10,528	0.9%
Graduate	1,677	369	2,046	3.1%
Total	10,787	1,787	12,574	1.2%
% Change vs. Fall 2017	1.6%	-1.3%	1.2%	
New Freshmen	1,681	346	2,027	0.3%
*International Total			197	-13.6%

^{*}International Total includes 90 undergraduates and 107 graduates.

^{*}Total is up 1.1% compared to the Fall 2017 end-of-term enrollment of 12,435.





UCCS – FALL 2018 PRELIMINARY ENROLLMENT

- UCCS continues to grow, now at 12,574 enrollments.
- Total enrollment is 1.2% over fall 2017.
- 2,933, or 28%, of undergraduate students are currently receiving Pell.
- 2,394 of our students have a military affiliation, or 19%.
- 36% of our students are taking online coursework.
- International student enrollment is down 13.6%, following the nationwide trend. This also accounts for the decrease of 1.6% in Nonres students.



OTHER ENROLLMENT DEMOGRAPHICS

- 53% Female, 47% Male
- 34% UG ethnic-racial minorities
- 22.8 Avg Age UG (Grad 33.6)
- 324 NCAA athletes
- 29% UG First-gen students
- 5.4% registered disabilities

ENROLLMENT GROWTH TRENDS

- Significant overall enrollment growth since implementation of the 2010 strategic plan.
 - Fall 2010: 8,900
 - Fall 2018: 12,574 (+41%)
- Major driver: New student enrollment increases
 - Fall 2010 new degree-seeking: 2223
 - 1156 New Freshmen; 921 New Transfers; 146 New Grad
 - Fall 2018 new degree-seeking: 3495 (+54%)
 - 2023 New Freshmen (+75%); 995 New Transfers (+8%); 401 New Grad (+175%)
- National demographic landscape changing
 - Number of high school graduates decline through 2030
 - First-time freshman recruitment will get more competitive.
 - Institutions with admission capacity and do not have pent-up demand, will need to increase retention to continue to grow.





STRATEGIC ENROLLMENT APPROACH

- Goal: Transition from aggressive growth model to smart growth model (retention and new growth)
- Goal: Gain a deeper understanding of student success through full cycle analytics and issue focused solutions
- Enrollment life cycle organized by functional committee
 - Marketing
 - Admissions
 - Course Capacity
 - Graduation & Retention



MARKETING AND RECRUITMENT

- New branding campaign using recruitment personas
- Increasing market buys of sophomores/juniors
 - EAB data cross-referenced with UCCS data = higher retention
- Non-res recruiters
 - Focus on California and Texas as mature markets
 - Expanding to Illinois and surrounding Midwest states
- Partnership relationship in Springs and southern Colorado
 - Pre-collegiate programs
 - District relationships



ADMISSION POLICY

Refine admission criteria

- Emphasize greater degree of holistic data-driven admission review
- Correlated certain HEAR deficiencies with best opportunity for success
- Partnership with community colleges
 - Referrals for better preparation (math)
 - Guaranteed admission
- Orientation analytics
 - Identifying barriers to registration

Average ACT 23.5





ORIENTATION

3879 Orientation
Reservations
Processed

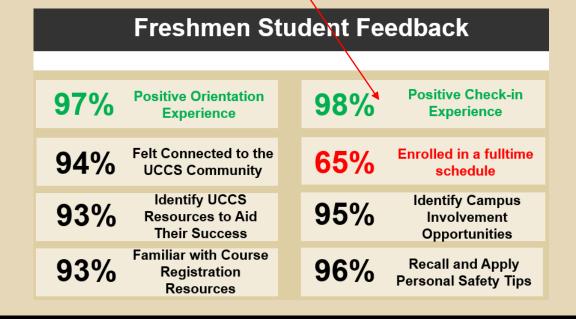
Changed their major from point of application to orientation reservation

92%

Satisfied with the reservation experience

Attended On-Campus Completed Online Orientation 1845 Freshman Orientation Attended Veteran & **Attended On-Campus** 430 1028 Military Benefits **Transfer Orientation Orientation Program** Parents & Guests **Attended Out-State** 3220 111 **Attended Orientation** Orientation

What do you hope to accomplish & learn at **Orientation: Students Parents** Register for classes & meet **Financial Aid and Student** academic advisor Finance Information **Financial Aid and Student** 2. **Academic Resource Finance Information** Information 3 **Meet UCCS Professors Campus Safety**







COURSE CAPACITY

Ad Astra data analytics

- 2015 baseline review
- Platinum predictive analytics informs capacity adjustments prior to term

Enrollment Capacity Response Group

- Joins administration and colleges together
- Critical course lists
- Identified 58 courses for adjustments increasing SCH for 900 students



GRADUATION AND RETENTION

- Advising required advising (~800) in 2017; this year all first years
 - Intrusive developmental advising using coaching methodology
- Data analytics (Starfish)
 - Early alert to identify at-risk students
 - Provides backbone analytics for student engagement
 - Increased efficiency of appointments and scheduling student to professional services (advisors, faculty, etc)



ENROLLMENT IMPACT ON FISCAL SUSTAINABILITY

- New, first year student enrollment flat: +0.3%
- New, transfer enrollment slight growth: +2.5%
- First year retention: +2.5%
- Continuing students increased: +3.8%
- Resulting in SCH increase: +1.7%
- Budgeted SCH increase: +1.9%
- Non-Res: Res mix down due to International decrease





Back up slides





Ad Astra Analysis Types

· Historical Baseline

Number of students enrolled in a course in the last like term

Historical Trend

Mathematical trend of demand based on the enrollment over the last few years (usually five years)

· Program Analysis

- Uses the degree audit data to review courses students need for upcoming terms
- All options are considered equally
- Considers eligibility for each course based on registration restrictions and prerequisites

Predictive Program Analysis

- Uses the degree audit data to review courses students need for upcoming terms
- Options are updated based on choice preference, term preference, and term progression
- Considers eligibility for each course based on registration restrictions and prerequisites

· Academic Planner (currently being tested)

- Aggregates the students who have planned for courses
- Attempts to analyze the planned student population to account for low participation rates



