

September 6, 2019

PSC Leadership News: Introducing Ed Mills

We're delighted to welcome Ed Mills as our new Associate Vice President & Chief Procurement Officer.

Ed is the fourth person to lead the Procurement Service Center, which celebrated its 20th anniversary in June of this year. He succeeds Sandy Hicks, Steve Webb, and Jody Webb as head of centralized purchasing, payables, and travel management for the University of Colorado campuses.

Ed has an extensive background in procurement, finance, and project management in both private and public sectors and has built and led several procurement service centers. His most recent achievements have been in the private aerospace industry. As Vice President for Procurement at Sierra Nevada Corporation (SNC), he directed tactical and strategic procurement, procurement technology, data analytics, compliance, and vendor management. He also launched supplier quality and supplier

management and spearheaded SNC's drive to adopt data analytics dashboards. Ed and his team managed \$1B in annual spend (approximately the same amount as the University's spend through the PSC), including subcontracts, professional services, long-term agreements, information technology, travel, MRO (maintenance, repair, and operations), and capital purchases.

Ed's passion is aligning Procurement strategy with the

goals of his customers. He has a strong track record of strengthening procurement teams, building strong customer relationships, and driving initiatives to meet operational goals. He's looking forward to bringing these skills to higher education: *"The opportunity to join CU and leverage my experience to lead the Procurement Service Center is a milestone achievement in my career. It is with great enthusiasm that I look forward to serving this prestigious university and working with the many people I have met. As CU evolves to meet modern day needs on campus, so too must the PSC. I'm very excited about partnering with our campuses on this journey."*

Ed has a bachelor's degree in political science (Niagara University), an MBA (Simon School of Business, University of Rochester), and a Six Sigma Greenbelt certification (University of Michigan). He lives in Highlands Ranch and enjoys hiking, skiing, cooking, photography, and travel.

Please join us in welcoming him to CU and to the PSC.



What Comes With Your Copier?

Did you know that your rental of a Xerox or Konica Minolta copier includes much more than just the machine? It also covers toner, staples for use in the finisher, all the parts and supplies needed for daily operations, and recycling of empty toner cartridges.

Plus, you get initial delivery and installation of your device, equipment maintenance and repair, unlimited end-user training, and equipment removal at the end of your rental term! CU's agreements with Xerox and Konica Minolta also allow you to upgrade (when your rental period expires) at no additional cost – which means that your new monthly base rate for an upgraded machine will be the same as for your old machine.

To order toner or take advantage of any of the other offerings included as part of your rental, contact your Xerox or Konica Minolta rep. For additional information, see the [How to Rent Copiers guide](#) on the PSC website.

CCi Reps Change

The University's CCi sales representatives have changed. For names and contact information, see the [How to Buy Furniture guide](#) on the PSC website.

Note that CU's Sales Manager, Chris Brown, serves as backup to the campus representatives. Feel free to reach out to him directly (chris.m.brown@state.co.us or 720.203.3892) if you're unable to reach the contact person for your campus.

New Dell Standards on CU Marketplace

Just in time for the start of the school year: new Dell models are now available on CU Marketplace. Among the updates:

- New Latitude 7000 series of laptops (featuring multiple form factors, such as a 2-in-1 tablet/laptop option)
- Updated Optiplex 7070 minitower
- Dell Optiplex 7470 All-In-One desktop model

The new models are competitively priced and come with a 3-year ProSupport Plus warranty and Next Business Day Onsite Service.

Questions? Contact your campus IT Office or our Dell Inside Sales Rep, David Thomas (at 512.513.9633 or david.b.thomas@dell.com).

Upcoming PSC Events



We'll be on your campus soon with Supplier Showcases. [Registration is available now.](#)