

March 27, 2015

## Learning Bites

Heather says:

When I look back on the month of March, and on St. Patrick's Day, I think of gold.

There's lots of "gold" to be found throughout the PSC website! This [scavenger hunt](#) will lead you on a quest for gold. Then, answer the riddle to know where gold can always be found.



Let me know what you think: [heather.hoyer@cu.edu](mailto:heather.hoyer@cu.edu).

## Strategic Procurement News

We're very pleased to announce the following contract extensions:

We've negotiated a **10-year extension with Fisher Scientific**, the University's preferred supplier of lab equipment and supplies. The extended agreement features increased discounts in several key product categories; immediate price reductions on several high-volume items; and, a reduced price increase cap for the next 10 years. In addition, the "Hot List" of high-volume products has been expanded, allowing the PSC to be more impactful in negotiating better pricing on the items departments order most often.

We also have good news in the area of Multi-Function Devices. The contracts with **Konica and Xerox have been extended for 5 years**. With the extended agreements, base pricing is held firm for an additional 5 years; there is an overall reduction in cost-per-copy rates (saving department an estimated \$500,000); additional models are being added to the contracts; strategies are set in place to reduce service call response times; and, new terms (36 months and 60 months) are available.

We also have a **5-year extension with Airgas**, the University's long-term, key supplier of laboratory research and industrial gasses and equipment. The extended agreement offers a third year of price freezes for nearly all gasses and a new composite billing model. Gas and cylinder costs will be combined into a single line item, eliminating separate monthly cylinder rental invoices. In addition, the Airgas catalog will soon be on the CU Marketplace, offering departments an efficient and simplified way to place orders. To assist departments with the transition of Airgas to the Marketplace, the PSC will be hosting a webinar on Mon, March 30, at 9:00 a.m. (MST). Register at:

<https://attendee.gotowebinar.com/register/3012636936681915138>

**Questions?** Contact Duane Tucker ([duane.tucker@cu.edu](mailto:duane.tucker@cu.edu), 303.764.3453).

## Mark the Date: Hospitality Expo

Tue, May 5 - Anschutz Medical Campus

Details to come. **Questions?** Contact [THExpo@cu.edu](mailto:THExpo@cu.edu).

## April Brings Town Halls

In addition to flowers, April brings the PSC to your campus via our town hall events. The town halls offer updates on:

- Utilizing Supplier Portal
- Marketplace Survey Results & New Features
- CU Forms Overview
- Travel Survey Results
- Travel Program Changes
- Commercial Card Updates
- Go Mobile Tools
- Contract Updates
- Important Fiscal Year-End Dates

The multi-campus schedule runs April 7-28. For specific times, dates, and locations and to register, visit [www.surveymonkey.com/s/2015PSCTownhall](http://www.surveymonkey.com/s/2015PSCTownhall).

## 2015 PSC Customer Satisfaction Survey

Let us know how we're doing!

We invite you to take a few minutes to complete our 2015 PSC Customer Satisfaction Survey. The survey requests feedback about the PSC in general, about the individual groups within the PSC, and about the tools we use to communicate with you.

Your opinions and comments are extremely valuable to us in our quest to best serve our University customers. The survey is open through Fri, April 10, at [www.surveymonkey.com/s/2015PSCSurvey](http://www.surveymonkey.com/s/2015PSCSurvey).

**Questions?** Ask Denise Nakamichi ([denise.nakamichi@cu.edu](mailto:denise.nakamichi@cu.edu), 303.764.3459).

## May 1 Reminder: Supplier Portal Will Replace Paper W-9s

As noted in earlier PSC Communicator newsletters, new suppliers will register via the Supplier Portal effective May 1, 2015.

This means that instead of asking a new supplier to complete a paper W-9 form, you will invite the supplier to register, following the [step-by-step instructions](#) on the PSC site.

The portal process replaces the paper W-9 process for all suppliers except study subjects.

**Note:** A supplier is an external entity or individual paid by the University. CU employees and CU students are not considered suppliers.

**Questions?** Contact [FinProHelp@cu.edu](mailto:FinProHelp@cu.edu).