

June 13, 2011

## Airgas Contracts Extended

The PSC is pleased to announce that our Airgas contracts have been extended and we have obtained a 13-month freeze on gas prices.

The University has 2 separate contracts with Airgas: one for UCB and another for UCD/UCCS. Originally, each contract had a different end date as well as different pricing structures. Both have been amended (extensions until June 20, 2015, with firm price gases through June 30, 2012) and the two contracts mimic each other in all key aspects.

Airgas is the University's primary supplier of Industrial and Medical gasses. The contract extension assures campus departments of an excellent source of gasses for the next 4 years, as well the benefit of set pricing for the next 13 months.

**Questions?** Contact [Duane.Tucker@cu.edu](mailto:Duane.Tucker@cu.edu), 303.764.3453.

## Fisher Scientific News

Fisher Scientific, a University strategic partner and primary supplier for laboratory/scientific equipment, has introduced several exciting **new products**, including a bench-top Gene Atlas system from Affymetrix and several new items from Fermentas. The Gene Atlas easy-to-use microarray system provides a complete end-to-end solution for processing the most widely-cited gene expression assays and will help researchers take better control of samples and thereby accelerate research and publication time. Fermentas is a world leader in the manufacturing and discovery of high quality molecular biology products. They offer a diverse product line consisting of restriction enzymes, modification enzymes, PCR-related products, ladders, molecular biology kits, and nucleotides.

Fisher Scientific also provides a valuable [New Lab Startup Program](#) to help mitigate costs. The program applies to labs that are relocating or expanding, as well as to new labs.

Visit [How to Buy Laboratory Equipment](#) for contact information for the Fisher sales rep for your campus. For other questions, contact [Duane.Tucker@cu.edu](mailto:Duane.Tucker@cu.edu), 303.764.3453.

## Dell Update

The University is already benefiting from equipment upgrades on the recently awarded University price agreement with Dell. The MT980 towers originally used for the standard and high performance desktops have been replaced by the MT990 towers, which are smaller, more flexible (integrate with more office applications), and more sustainability friendly. They also provide increased system management.

Details are available in [How to Buy Dell Computers](#).

**Questions?** Contact [Duane.Tucker@cu.edu](mailto:Duane.Tucker@cu.edu), 303.764.3453.

## Successful Launch of the Marketplace

The pilot phase of CU Marketplace – the University's new eProcurement system – launched on May 16 and is off to a great start. Several University departments, representing all campuses, are participating in this phase.

We've seen the following activity to date:

- 334 purchase orders/payment vouchers have been processed through the Marketplace
- 281 invoices have been entered

Full implementation of the Marketplace will take place later this summer (August 1). Training for University staff will be offered on each campus the last two weeks in July and the first week of August. Watch for details, including registration information, in future issues.

## Ordering Tips: Online Ordering

Consider using the online order format for Staples, Konica, Xerox, Dell, Fisher, and FedEx. Ordering online reduces the costs associated with purchase orders, saves time, and allows you to set up a cart to save repetitively ordered items. Note that Dell offers an additional 2% discount when you order online via the Premier Page.

## Ordering Tips: Order Consolidation

Whenever possible, consolidate multiple small orders into a single order. Doing so not only reduces overall costs but also has a major positive environmental impact. Consolidated orders reduce both CU staff time and supplier staff time. Larger orders save on packaging and deliveries and reduce the University's overall carbon footprint.

Questions on online ordering/consolidation? Contact [Duane.Tucker@cu.edu](mailto:Duane.Tucker@cu.edu), 303.764.3453.

Questions on sustainable purchasing? Contact [Jeff.Darling@colorado.edu](mailto:Jeff.Darling@colorado.edu), 303.492.4302.

## Save the Dates: Supplier Showcases Return!

Given the demand for the popular Supplier Showcases, we announce the campus dates as soon as possible:

- Wed., Sept. 7: UCB
- Thurs., Sept. 15: UCD-AMC
- Wed., Sept. 21: UCCS

Mark your calendars today: you won't want to miss these ever-popular events!

**Questions?** [Penny.Davis@cu.edu](mailto:Penny.Davis@cu.edu), 303.764.3445.