# FOUR CAMPUSES UNITED ALL FOUR: COLORADO

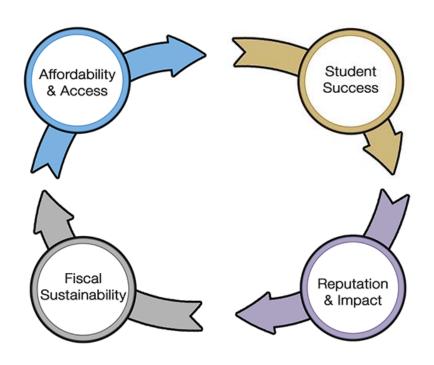
# **CU Metrics**

CU System Office of the Vice President for Budget and Finance Presented to the University of Colorado Board of Regents July 11, 2019



# METRICS

- Affordability & Access
- Student Success
- Fiscal Sustainability
- Reputation & Impact





#### **Metrics with Goals**

- Tuition & Mandatory Fee Rate
- Institutional Aid
- Telehealth interactions (Anschutz Only)

### **Related Metrics**

- Out-of-Pocket Costs
- Average Cost of Attendance
- Percentage of Total Documented Need Covered by Total Aid for Students with Need
- Total Aid for Students with Need
- Average Undergrad Student Debt
- Alumni Earnings Compared to Annual Debt Payment Ratio
- Student Loan Default Rates
- High School Concurrent Enrollment
- Pre-Collegiate Development Program
- Patients Served by CU Anschutz Clinical Faculty
- State Funding









# **Student Success**

#### **Metrics with Goals**

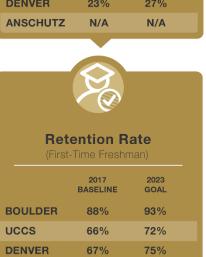
- Graduation Rate (4 year)
- Graduation Rate (6 year)
- Retention Rate (First-time Freshman)
- Degrees Awarded (degree recipients)

#### **Related Metrics**

- Graduation Rates by Diversity Groups
- Retention Rates by Diversity Groups
- Credit Load by Term

   (Percent Taking 15+
   first fall term)
- Credit Load by Year
   –(Percent Taking 30+
   in 1st 3 terms)

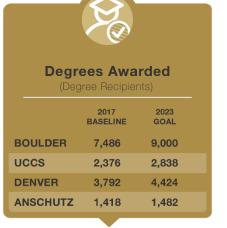




N/A

N/A





**ANSCHUTZ** 



# **Fiscal Sustainability**

#### Metrics with Goals Ro

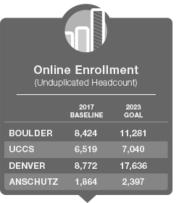
- Enrollment (FTE)
- Other Revenue
- Online Enrollment
- Gift Revenue
- Emergency Tuition
   Stabilization Plan Ratio

#### **Related Metrics**

- Undergraduate Transfers to CU
- Colorado High School Graduate Population & Percent Directly Enrolling at CU
- MOOC (Massive Online Courses Offered)
- State Defined General Fund Deferred Maintenance Spending
- State Defined General Fund Deferred Maintenance Backlog
- Operating Efficiencies
- CFI (Composite Financial Index)
- Credit Rating













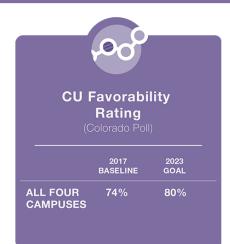
# **Reputation & Impact**

#### **Metrics with Goals**

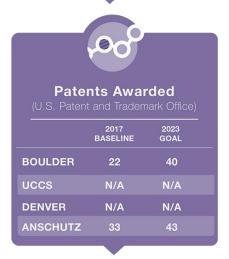
- CU Favorability Rating
- Research Funding
- Patents Awarded by the U.S.
   Patent and Trademark Office

### **Related Metrics**

- Economic Impact
- Alumni Satisfaction Ratings
- Diversity (Students)
- Diversity (Faculty & Staff)
- Climate Survey (Students)
- Climate Survey (Staff)
- Programs around Colorado









### Tuition & Fees

(Inflation Adjusted)

Goal

 Undergraduate Resident Tuition and Mandatory Fees and State Support per Res SFTE

Inflation Adjusted with CPI-Denver-**Boulder-Greeley** 

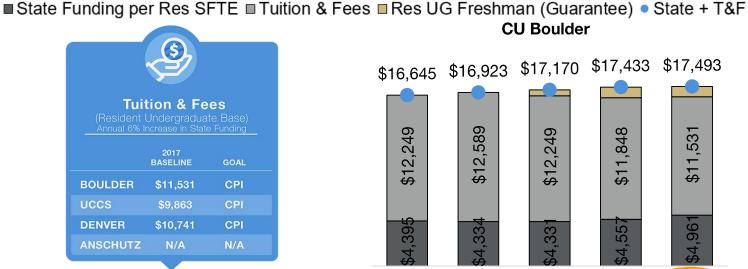
· Annual tuition & fee goal is contingent on state funding

### THIS METRIC LEADS

Average Student Loan Debt, Student Loan Default Rates. Grad Rates, Retention Rates, Credit Load by Term, Average Time to Degree

Source: CU System Office of Budget & Finance; 2018 dollars;





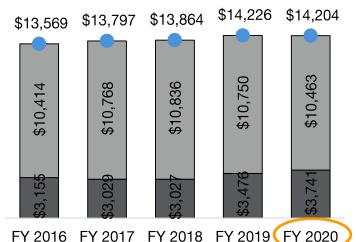
2017 Baseline not adjusted for inflation

### \$16,645 \$16,923 \$17,170 \$17,433 \$17,493 589 ,531 \$12,249 \$11,848 \$12,249 \$12, 395 \$4,961 557 4,334 333

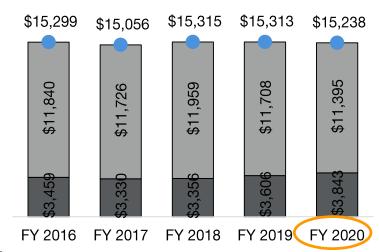
**CU** Boulder

FY 2016 FY 2017\* FY 2018\* FY 2019\* FY 2020\*

#### **UCCS**



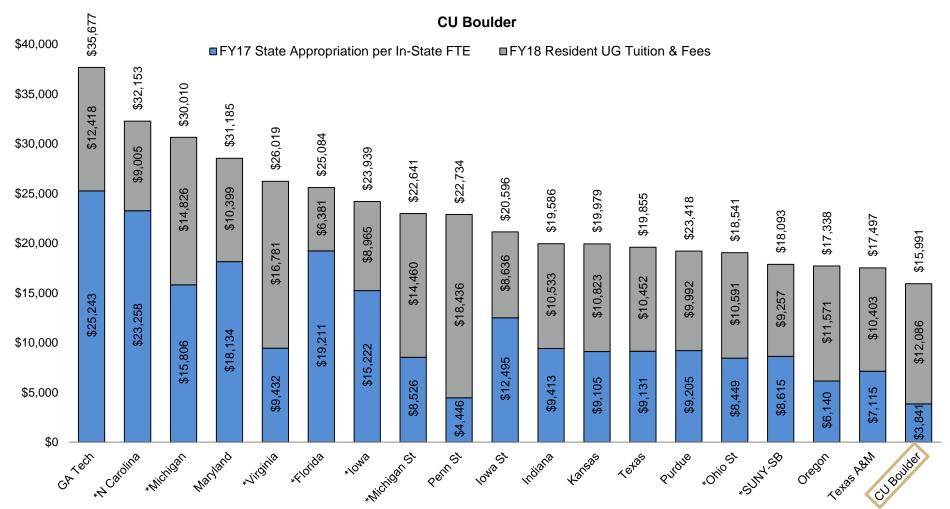
#### **CU Denver**







FOUR CAMPUSES UNITED

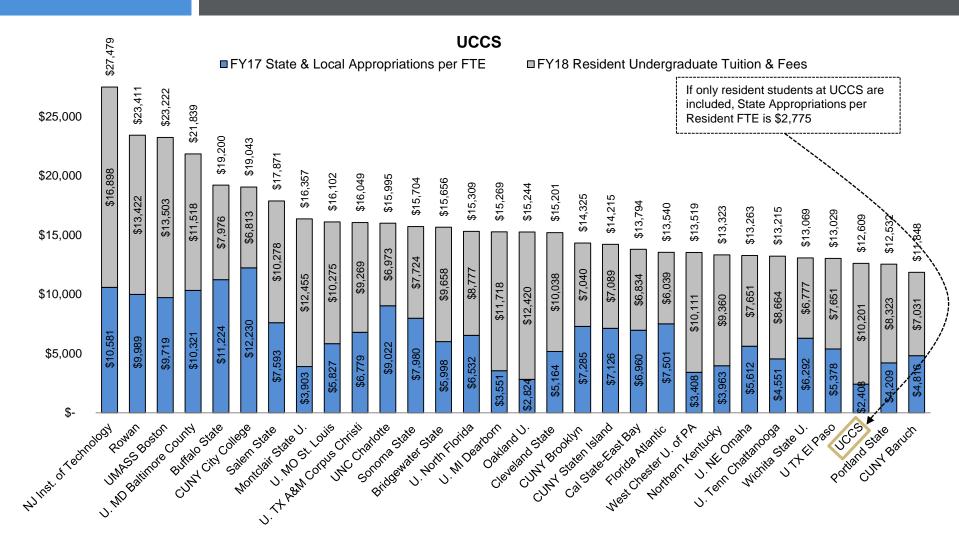


\*May include some medical school funding.

Note: FY17 state appropriations, student FTE and FY18 Tuition & Fees are from the CU Boulder Office of Planning, Budget and Analysis, via the Association of American Universities.

Data updated Dec 2018.



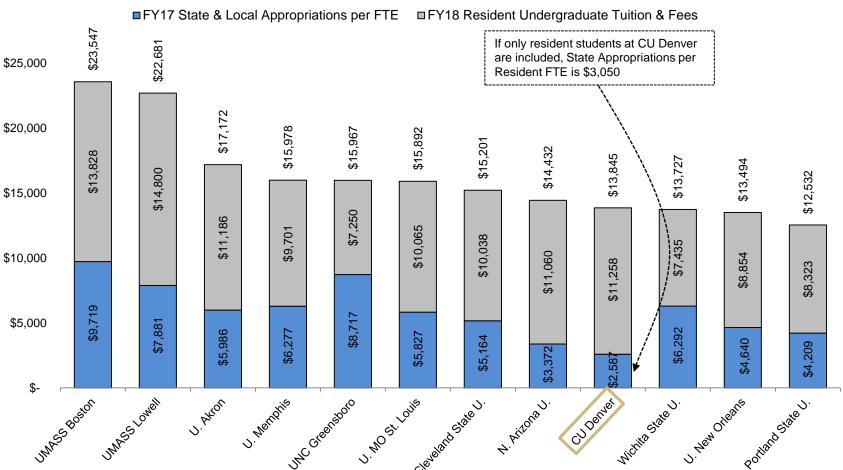


Note: FY17 state appropriations and student FTE are the most recent IPEDS data available for peers. UCCS FY17 state appropriation is from budget data book (actual) and FY17 student FTE is from IPEDS. Tuition & Fees direct from campus websites. Chart updated Dec 2018.





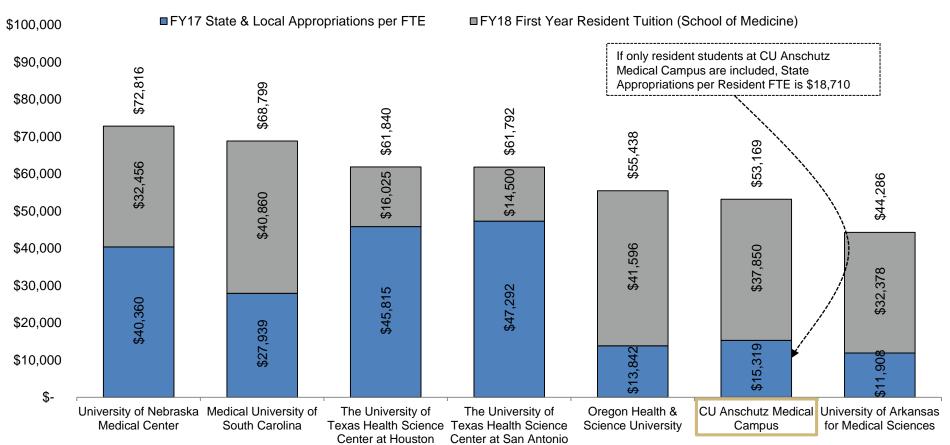




Note: FY17 state appropriations and student FTE are the most recent IPEDS data available for peers. CU Denver FY17 state appropriation is from budget data book (actual) and FY17 student FTE is from CDHE student FTE data submission. Tuition & Fees direct from campus websites. Chart updated Dec 2018.



#### **CU Anschutz Medical Campus School of Medicine**



Note: FY17 state appropriations and student FTE are the most recent IPEDS data available for peers. CU Anschutz FY17 state appropriation is from budget data book (actual) and FY17 student FTE is from CDHE student FTE data submission. Tuition & Fees direct from campus websites. Chart updated Dec 2018.



### Out-of-Pocket Costs - Boulder

(Average Cost of Attendance minus Average Grant Aid (Inflation Adjusted))

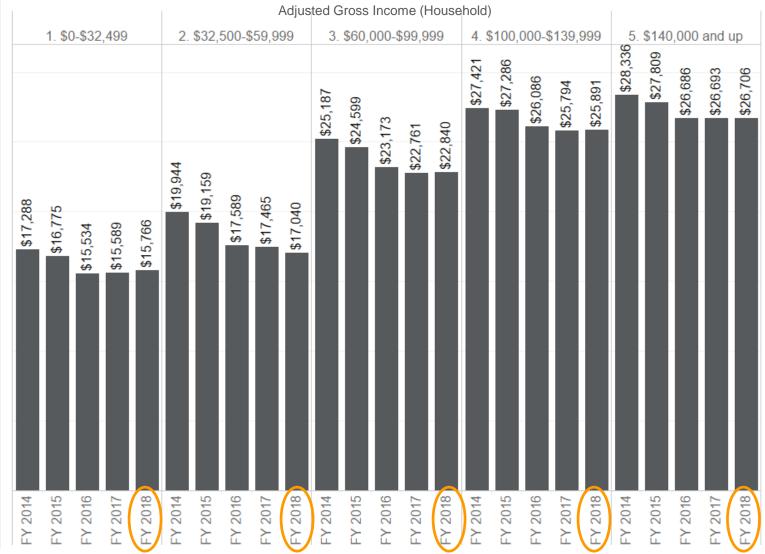
- Average Cost of Attendance (COA) minus average grant aid package
- Grant aid is the sum of federal, state, institutional aid and other scholarships;
- Includes resident undergraduates applying for financial aid.

#### THIS METRIC LEADS

Average Student Loan Debt, Student Loan Default Rates, Grad Rates, Retention Rates, Credit Load by Term, Average Time to Degree

Source: CU System Office of Budget & Finance; 2017 dollars;









### Out-of-Pocket Costs - UCCS

(Average Cost of Attendance minus Average Grant Aid (Inflation Adjusted))

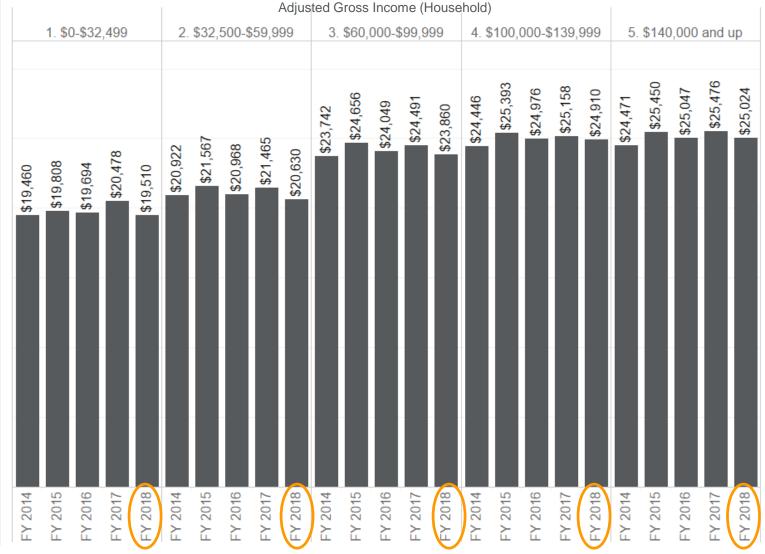
- Average Cost of Attendance (COA) minus average grant aid package
- Grant aid is the sum of federal, state, institutional aid and other scholarships;
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#### THIS METRIC LEADS

Average Student Loan Debt, Student Loan Default Rates, Grad Rates, Retention Rates, Credit Load by Term, Average Time to Degree

Source: CU System Office of Budget & Finance; 2017 dollars;







### Out-of-Pocket Costs - Denver

(Average Cost of Attendance minus Average Grant Aid (Inflation Adjusted))

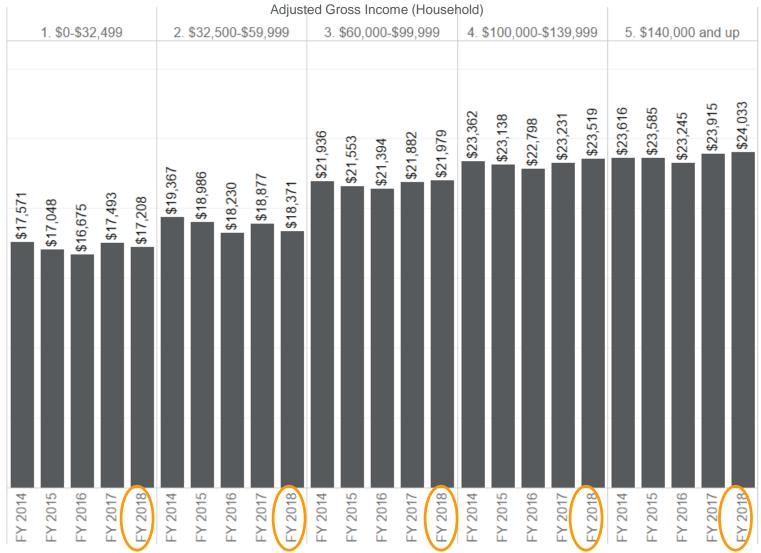
- Average Cost of Attendance (COA) minus average grant aid package
- Grant aid is the sum of federal, state, institutional aid and other scholarships;
- Includes resident undergraduates applying for financial aid.

#### THIS METRIC LEADS

Average Student Loan Debt, Student Loan Default Rates, Grad Rates, Retention Rates, Credit Load by Term, Average Time to Degree

Source: CU System Office of Budget & Finance; 2017 dollars;







# Average Cost of Attendance

(Inflation Adjusted)

- Cost of Attendance (COA) includes estimates for tuition, housing, food, books and miscellaneous expenses
- Average Cost of Attendance (COA) based on resident undergraduates applying for financial aid

■Other Expenses

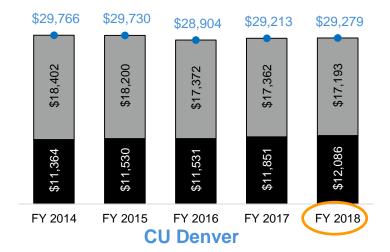
Total COA

### Cost of Attendance (COA) includes

Tuition & Fees,

■ Tuition and Fees

- Housing,
- Food,
- Books and
- Miscellaneous Expenses



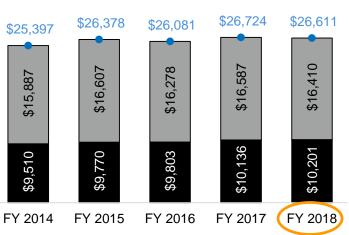
**CU Boulder** 

#### THIS METRIC LEADS

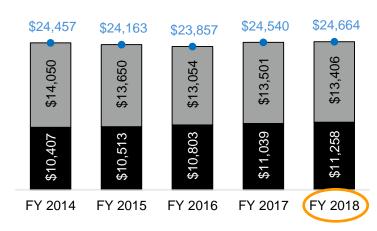
Average Student Loan Debt, Student Loan Default Rates, Grad Rates, Retention Rates, Credit Load by Term, Average Time to Degree

Source: CU System Office of Budget & Finance; 2017 dollars;





**UCCS** 







### Total Aid for Students with Documented Need

(Total Aid Package compared to Tuition & Fees)

### **Boulder**

students with need is defined as Cost of Attendance (COA)

minus Expected Family Contribution (EFC) being greater

Total number of

than zero; Income range based on Adjusted Gross

Income (AGI);

#### THIS METRIC LEADS

Average Student Loan Debt, Student Loan Default Rates, Grad Rates, Retention Rates, Credit Load by Term, Average Time to Degree

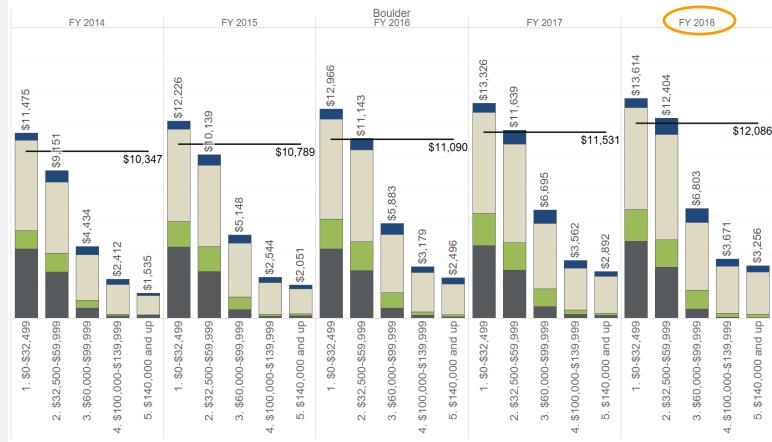
Source: CU System Office of Budget & Finance; 2017 dollars;



Federal GrantsState Grants

Inst Aid

Other Scholarship



Adjusted Gross Income (Household)



### Total Aid for Students with Documented Need

(Total Aid Package compared to Tuition & Fees)

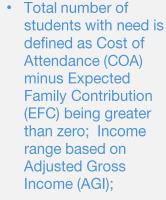
### **UCCS**

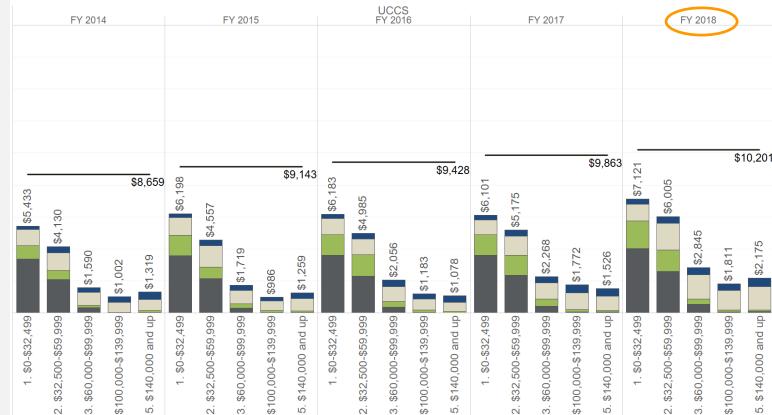
Federal Grants

State Grants

Inst Aid

Other Scholarship





#### THIS METRIC LEADS

Average Student Loan Debt, Student Loan Default Rates, Grad Rates, Retention Rates, Credit Load by Term, Average Time to Degree

Source: CU System Office of Budget & Finance; 2017 dollars;



Adjusted Gross Income (Household)



### Total Aid for Students with Documented Need

(Total Aid Package compared to Tuition & Fees)

### **Denver**

 Total number of students with need is defined as Cost of Attendance (COA) minus Expected Family Contribution (EFC) being greater than zero; Income range based on Adjusted Gross

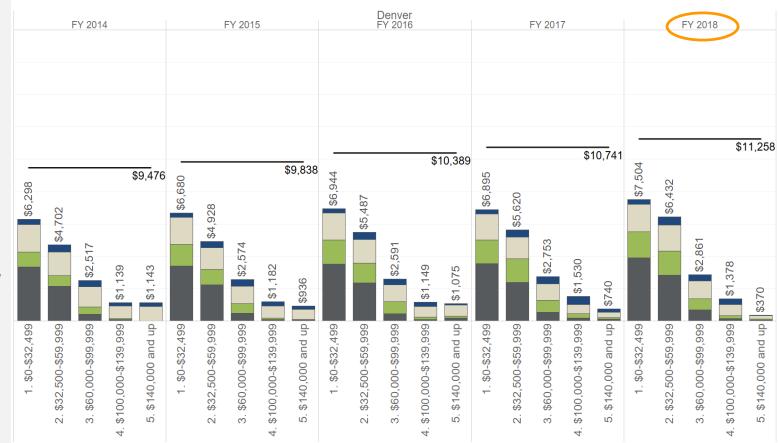
Income (AGI);

Federal Grants

State Grants

Inst Aid

Other Scholarship



#### THIS METRIC LEADS

Average Student Loan Debt, Student Loan Default Rates, Grad Rates, Retention Rates, Credit Load by Term, Average Time to Degree

Source: CU System Office of Budget & Finance; 2017 dollars;



Adjusted Gross Income (Household)



### Institutional Financial Aid

Goal

 This is the total amount of grants and scholarships awarded to students from CU campus. (Institutional aid includes need-based and merit-based)

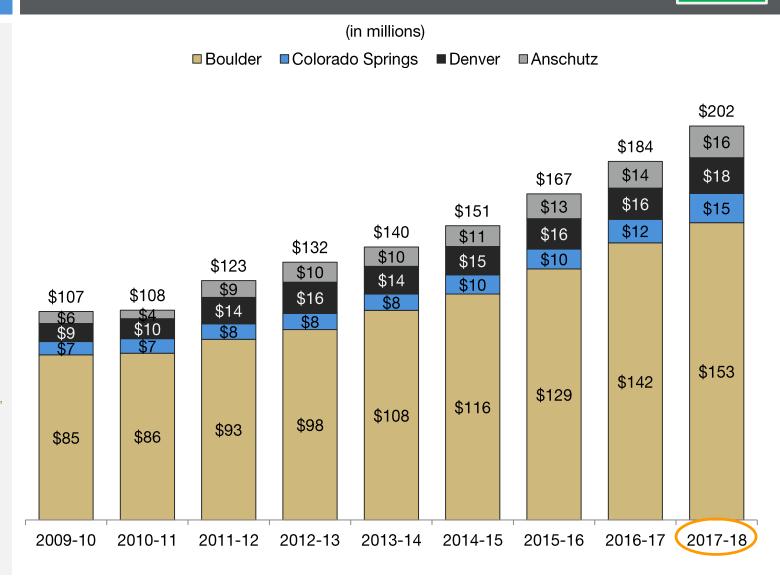
> +\$95.3 M (+89%) Institutional Aid FY 2010 to FY 2018:

#### THIS METRIC LEADS

Average Student Loan Debt, Student Loan Default Rates, Grad Rates, Retention Rates, Credit Load by Term, Average Time to Degree

Source: SURDS Financial Aid





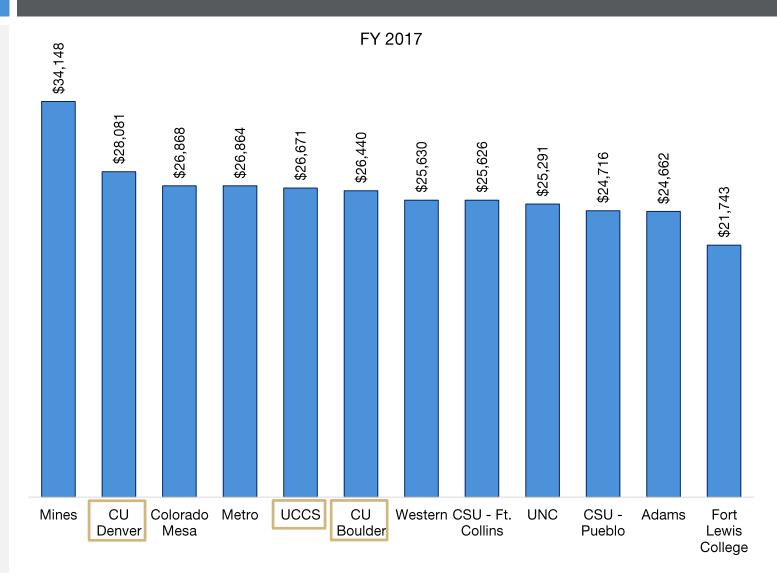


# Average Resident Undergraduate Student Debt

 This is the average amount a student owes from their college loans after completing a bachelor's degree.



Source: CU System Office of Institutional Research, CDHE SURDS Financial Aid





### Student Loan Default Rates

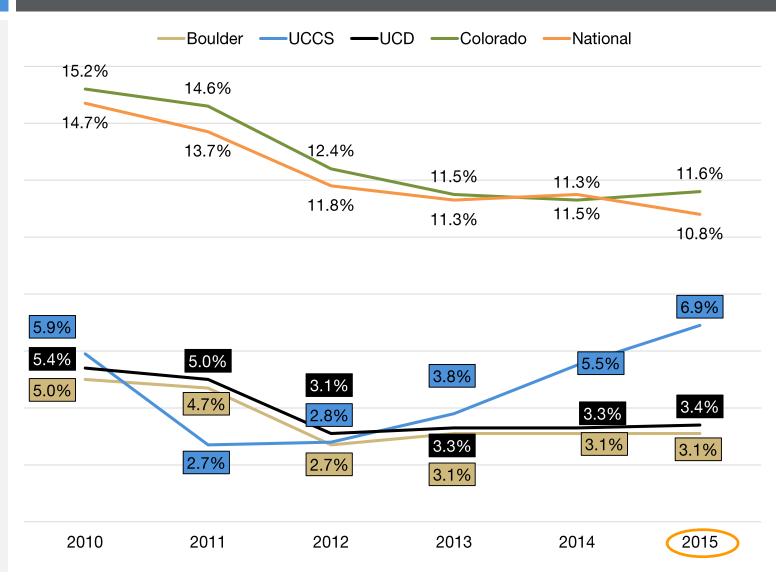
- This is the percentage of students that have failed to make payments on student loan debt and are considered "in default."
- This shows how well a student's degree allows them to earn an adequate salary to pay off their student loans (lower % is better).

# THIS METRIC LEADS CU Favorability Rating

CO Lavorability nating

Source: U.S. Department of Education (2014)







2018.11

 Reported annual earnings of CU graduates (early career - first ten years after graduation) compared to average CU student loan debt. This comparison is one way to illustrate whether or not a CU degree has value.

### 6%

Annual Student Loan Payment of Average Annual Earnings

THIS METRIC LEADS

Student Loan Default Rates

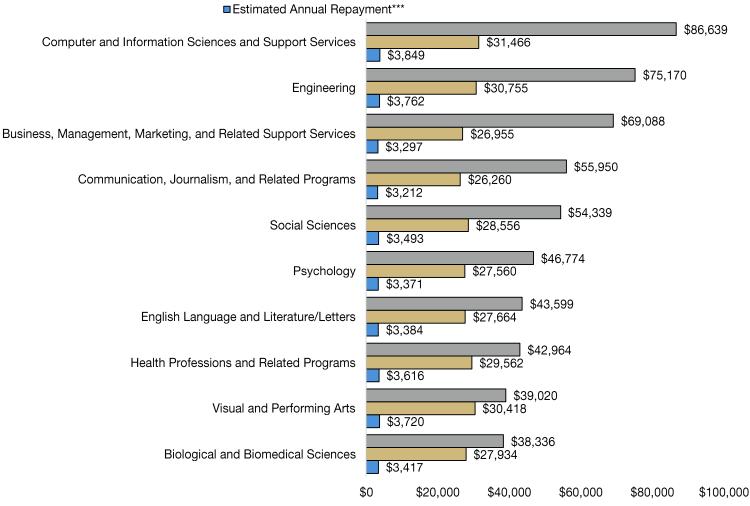
Source: CU System Office of Budget & Finance; Survey of CU Alumni May 2018; limited to bachelor recipients; some may be pursuing additional degrees;

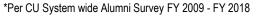


# Alumni Earnings Compared to Annual Debt Payment Ratio

■ Average Annual Earnings 1 to 10 Years After Completion\*

■Average Total Loans upon Earning a Degree\*\*





\*\*CDHE SURDS 2017

\*\*\*Assumes Standard 10 year repayment at 4.14%





## High School Concurrent & Dual Enrollment

 The number of high school students taking a college course per year. This includes all types of concurrent enrollment.

### +104%

From FY 2012 to FY 2018, enrollment in high school concurrent nearly doubled

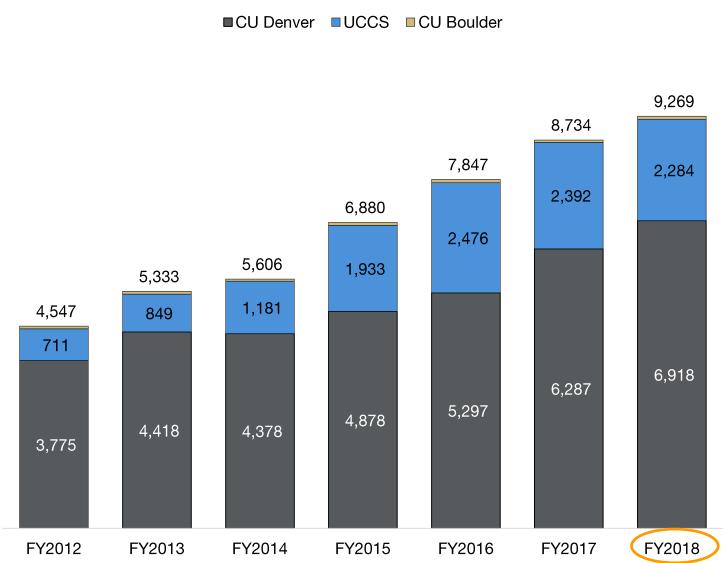
### 20%

CU Concurrent Enrollment of Statewide Total

#### THIS METRIC LEADS

Enrollment,
Degrees Awarded,
Grad Rates,
Retention Rates,
Average Student Debt,
Average Time to Degree

Source: CDHE High School Concurrent Report





# Pre-Collegiate Development Program

 The number of middle and high school students participating in CU's Pre-Collegiate Development Program per year. serving over 150 middle and high schools.

### 2,800+

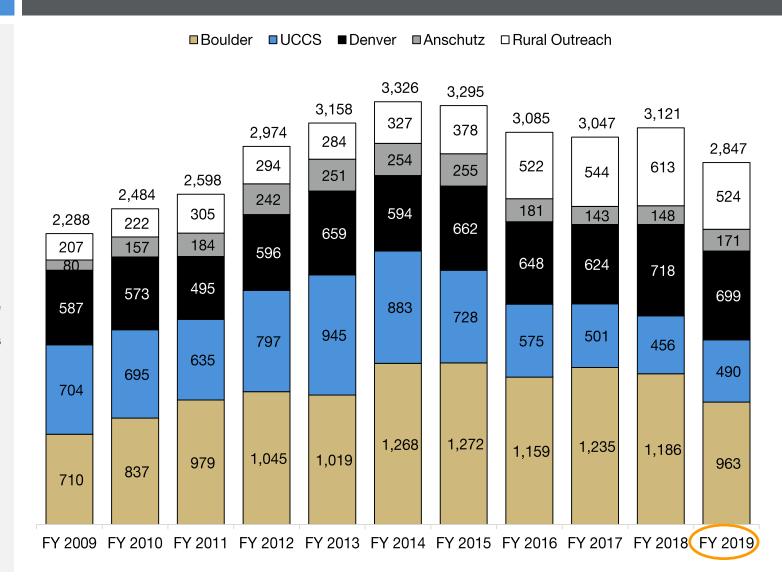
CU serves nearly 1,000 middle school and 2,000 high school students per year through this program.

### THIS METRIC LEADS

Enrollment

Source: 2018-19 CU PCDP Report; CU System Office of Institutional Research; Office of Academic Affairs;







2019.05

# Patients Served by CU Anschutz Clinical Faculty

 The number of patients served by CU medical care providers per year.

**+23%** FY 2015 to FY 2018

#### THIS METRIC LEADS

Economic Impact, CU Favorability Rating

Source: CU Anschutz Medical Campus; CU Medicine; Chancellor's Office; Updated December 2018;

CORTEZ DURÂNGO
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	Patients Served (2015)	Patients Served (2016)	Patients Served (2017)	Patients Served (2018)
Front Range (Central)	335,814	350,358	381,290	403,557
Front Range (South)	40,834	44,205	50,447	57,441
Front Range (North)	26,453	27,775	30,065	29,986
Eastern (E)	5,396	5,595	5,976	5,983
Mountain (M)	7,215	7,222	7,887	8,991
Northwest (NW)	5,185	5,276	5,650	6,234
Southern (S)	3,404	3,520	3,909	4,175
Southwest (SW)	2,874	3,046	3,355	3,691
Out-of-State or Unknown	27,684	28,016	29,696	41,066
Grand Total	454,859	475,013	518,275	561,124



# State Funding

 State Support includes COF Stipend, Fee for Service Contracts, Tobacco Settlement Funds, Marijuana Tax Cash Fund

### \$184 million

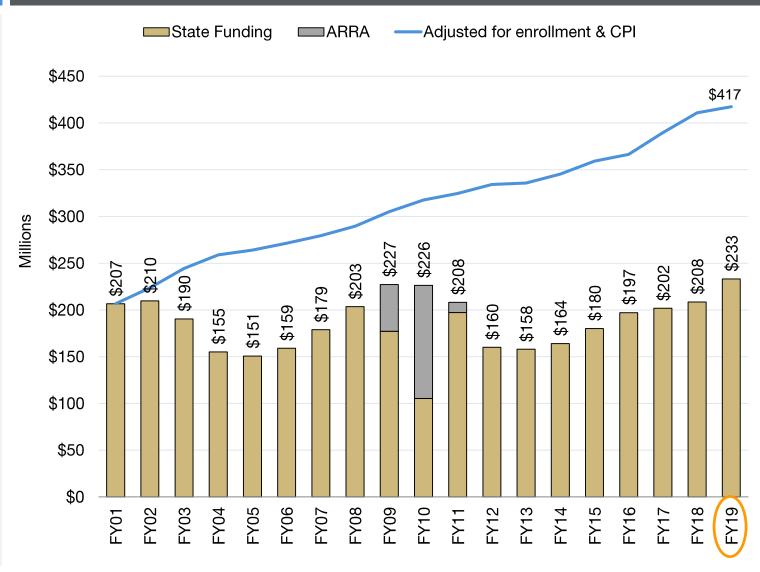
Difference between FY2019 state appropriation and FY2001 appropriation grown by inflation

#### THIS METRIC LEADS

Budget Growth, Enrollment, Tuition, Average Student Debt

Source: Budget Data Books and CDHE FTE; 2018 dollars; CPI from BLS, Sep 2018







# State Funding per Resident Student

 State Support includes COF Stipend, Fee for Service Contracts, Tobacco Settlement Funds

-53%

FY 2001 to FY 2019 CU State Funding per Resident Student

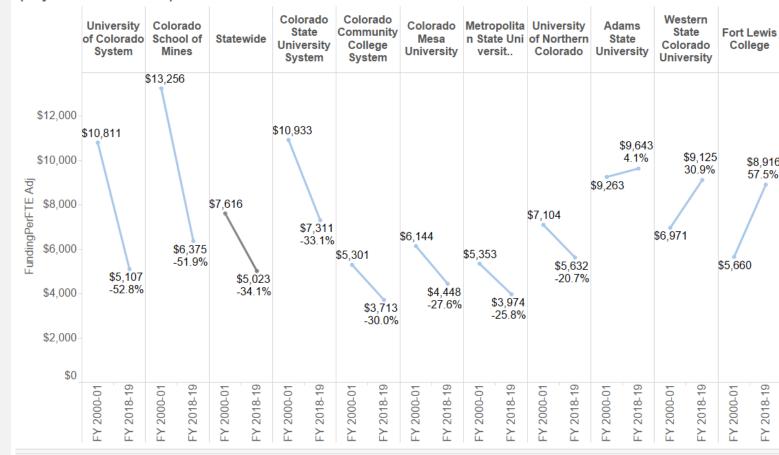
#### THIS METRIC LEADS

Budget Growth, Enrollment, Tuition, Average Student Debt, Tuition & Fee Coverage

Source: CU System Budget & Finance; State Funding from Legislative Council Appropriations for specified fiscal year; Adjusted for CPI; 2017 dollars;



State Funding Per Full-Time Colorado Resident Student, FY 2000-01 vs. FY 2018-19 (Adjusted for inflation)



Caption

Data Source: State Funding from Legislative Council Appropriations for specified fiscal year; Tuition Revenue from Colorado Legislative Council Staff Forecast (Actuals); Most recent year FTE estimated from Legislative Council; Prior year's FTE data from CDHE;





# State Funding National Comparison

- This is how Colorado compares to other states in public funding.
- Educational Appropriations per Student FTE.

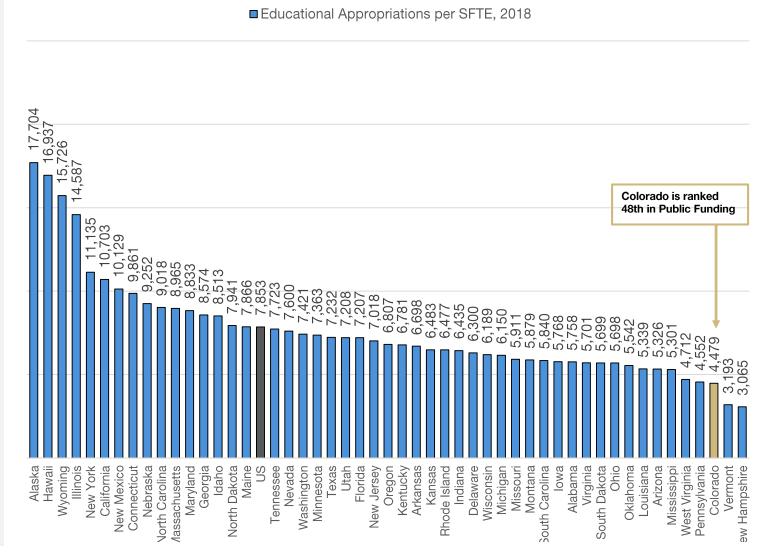
### 48th

Colorado's Rank in Higher Education Funding Among U.S. States

#### THIS METRIC LEADS

Budget Growth, Enrollment, Tuition, Average Student Debt

Source: SHEEO SHEF 2018; Public FTE Enrollment and Educational Appropriations per FTE, FY 1993-2018





2019.05

# Goals

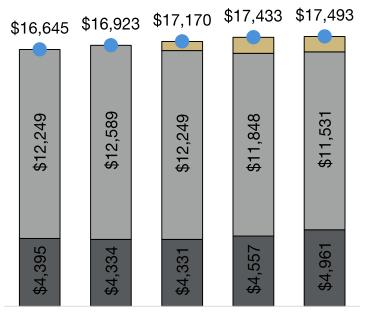
### **CU Boulder Goals**

### **Tuition & Fees**

Goal = CPI

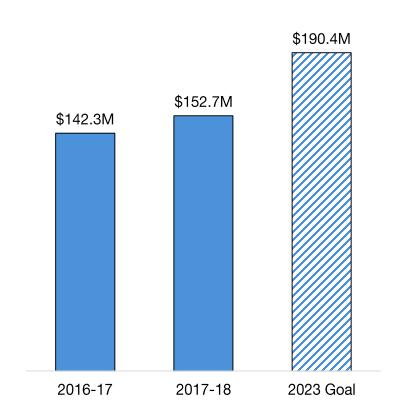
■ State Funding per Res SFTE ■ Tuition & Fees

■ Res UG Freshman (Guarantee) • State + T&F



FY 2016 FY 2017\* FY 2018\* FY 2019\* FY 2020\*

### **Institutional Financial Aid**





<sup>\*</sup> CU Boulder Undergraduate Resident Tuition Guarantee All dollars adjusted for inflation

### **CU Boulder Goals**

# **Challenges**

- Balancing affordability with infrastructure investment needs
- Highly competitive recruitment of Colorado students by out of state institutions
- Increases to need-based enrollment require wraparound academic and student support programs to ensure student success

## **Strategies**

- Diversify enrollment population
- Through the Be Boulder Pact, continue efforts to reduce out-of-pocket costs:
  - Guaranteed tuition and fees for incoming resident freshmen and transfers
  - Eliminated over \$10.3 million (FY 2018-19) in course and program fees
  - Increased commitment to institutional scholarships and financial aid
- Deploy data analytics to assess and inform student success and enrollment goals



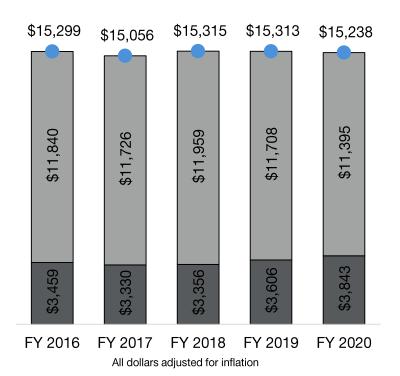
### **CU Denver Goals**

### **Tuition & Fees**

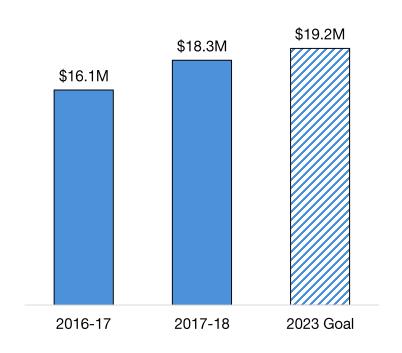
Goal = CPI

■ State Funding per Res SFTE ■ Tuition & Fees

State + T&F



### **Institutional Financial Aid**





### **CU Denver Goals**

# **Challenges**

- Reliance on in-state undergraduate tuition
- Increased competition for resident students
- Maintaining quality facilities and services
- Attracting and retaining top-notch faculty

## <u>Strategies</u>

- Implement incentive-based budget model
- Focus on keeping out-of-pocket costs in check
- Grow scholarships and accessibility to them
- Target aid to students most likely to benefit



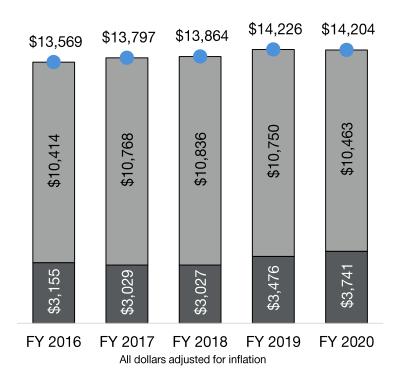
## **UCCS** Goals

### **Tuition & Fees**

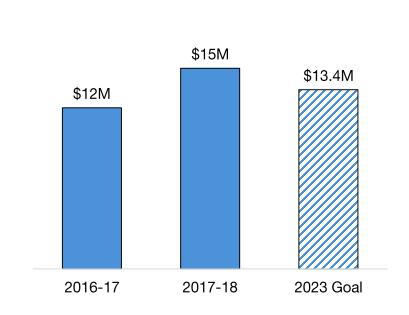
Goal = CPI

■ State Funding per Res SFTE ■ Tuition & Fees

State + T&F



### **Institutional Financial Aid**





### **UCCS** Goals

# **Challenges**

- Reliance on in-state undergraduate tuition
- Cost to deliver programs that grow more quickly than CPI
- Financial aid is often far behind the total cost of attendance

## **Strategies**

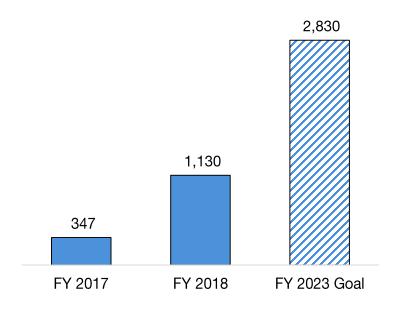
- Improve student retention to stabilize revenue fluctuations
- Marketing strategy to increase enrollment for competitive programs
- Bridge Forward part of CU campaign
- Find alternatives to financial aid student employment, paid internships
- Continue to fund institutional aid at a higher rate to try and close the gap

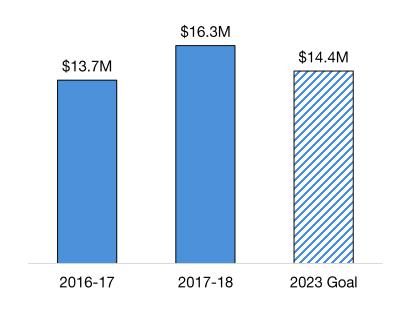


## **CU** Anschutz Goals

#### **Telehealth Interactions**

#### **Institutional Financial Aid**







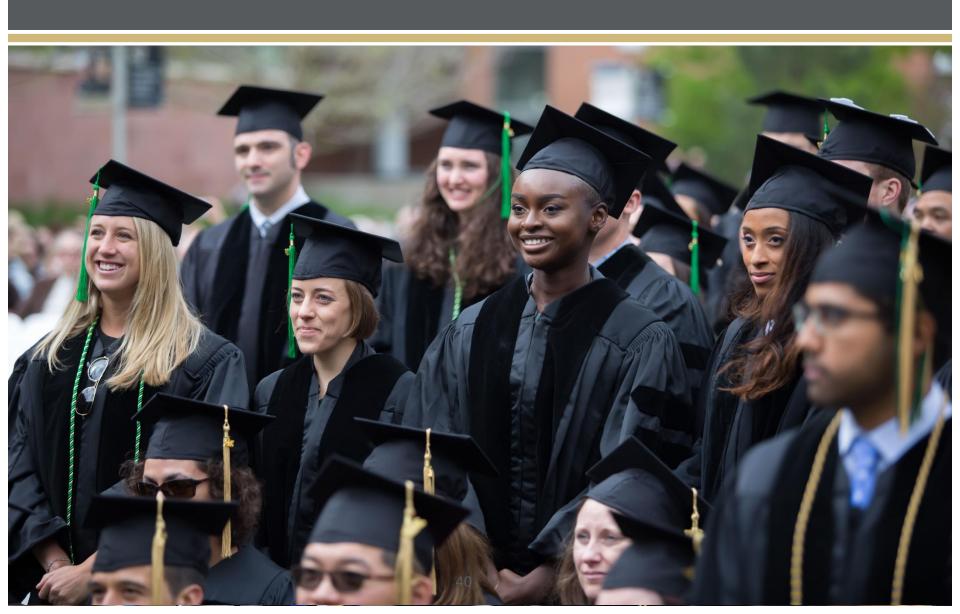
## **CU Anschutz Goals**

## **Challenges**

- Costs from increasing rules and regulations reduces the ability to invest in goals (Institutional Financial Aid and Telehealth)
- Unstable nature of federal funding (Institutional Financial Aid)
- Contracting complexity and reimbursement policies (Telehealth)

## **Strategies**

- Leverage technology, process and innovation to create efficiencies (Institutional Financial Aid and Telehealth)
- Increase access and ensure affordability without requiring additional student interactions by using available student data (Institutional Financial Aid)
- Develop and/or expand regional services, and new locations (Telehealth)



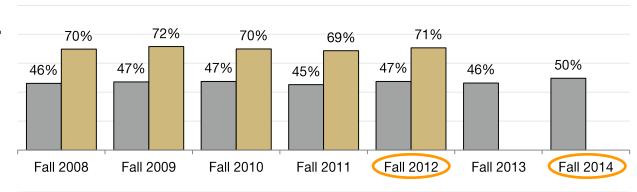
#### **Graduation Rates**

Goal

- The graduation rate is based on first-time, full-time freshmen.
- The year indicates the entering fall cohort;
- The rate is the percentage of students who earned a degree within four/six years.

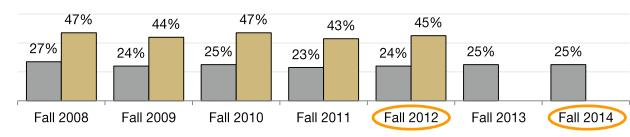
**Boulder** 





**UCCS** 



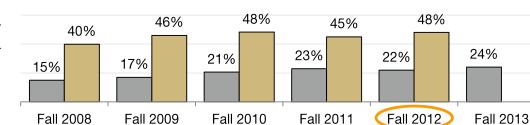


Source: CU System & Campus Offices of Institutional Research; 2017 baseline data based on fall 2011 cohort;



**Denver** 





21%

Fall 2014

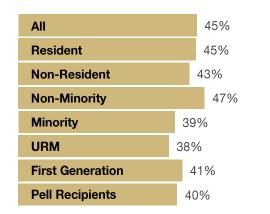
## Six-Year Graduation Rates

Fall 2012 First-Time Full-Time Cohort

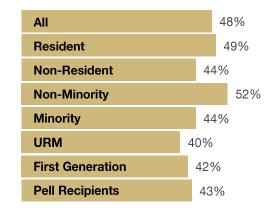
- Boulder 6-Year Graduation Rates
- All 71% Resident 73% Non-Resident 67% **Non-Minority** 72% **Minority** 66% **URM** 62% **First Generation** 62% **Pell Recipients** 59%

- Six-year graduation rate is based on firsttime, full-time freshmen.
- The rate is the percentage of students who earned a degree within six years.

#### UCCS - 6-Year Graduation Rates



#### Denver - 6-Year Graduation Rates



Source: CU System & Campus Offices of Institutional Research



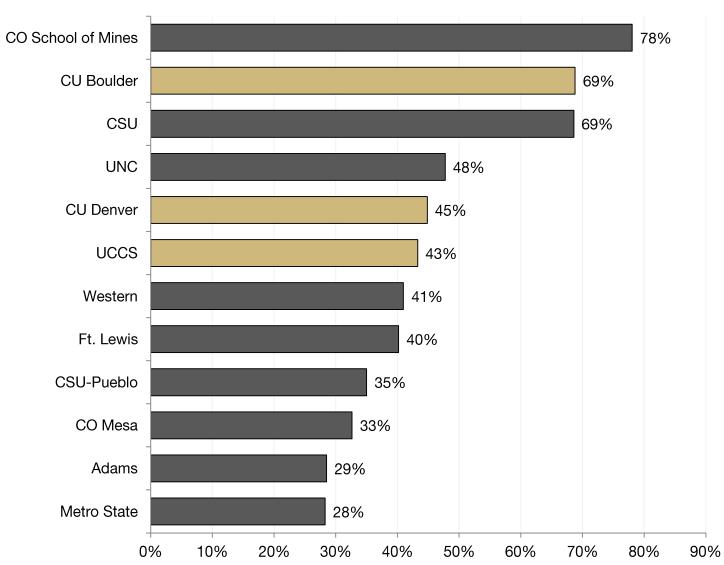


## Six-Year Graduation Rate - State Comparison

Fall 2011 First-Time Full-Time Cohort

- Six-year graduation rate is based on firsttime, full-time freshmen.
- The year indicates the entering fall cohort;
- The rate is the percentage of students who earned a degree within six years.

Source: CU System & Campus Offices of Institutional Research; IPEDS 2017;





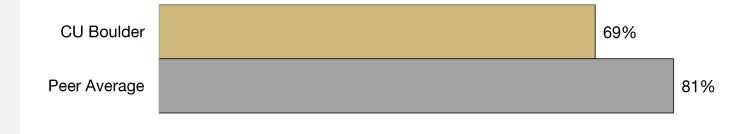
2019.05

## Six-Year Graduation Rate – Peer Comparison

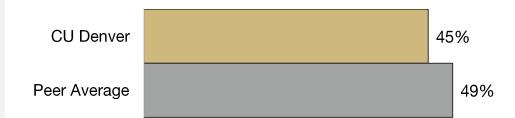
Fall 2011 First-Time Full-Time Cohort

- Six-year graduation rate is based on firsttime, full-time freshmen.
- The year indicates the entering fall cohort;
- The rate is the percentage of students who earned a degree within six years.
- Peers based on CCHE approved peer institutions.

Source: CU System & Campus Offices of Institutional Research; IPEDS 2017;









#### Transfer Student Graduation Rates

- The graduation rate is based on transfer students enrolled in fall
- Class level depends on number of credits transferred
- The year indicates the entering fall cohort
- Majority of arriving transfer students are resident, white, and begin as sophomores
- Transfers by level (all CU campuses)\*: 30% Freshman 39% Sophomore 23% Junior 9% Senior

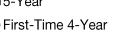
Source: CU System & Campus Offices of Institutional Research; \*Cohort splits based on Fall 2014 transfer cohorts:

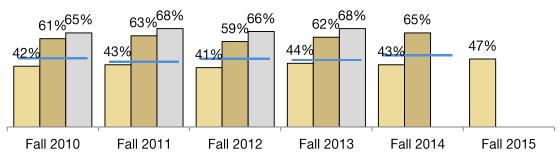


#### **Boulder**



□5-Year





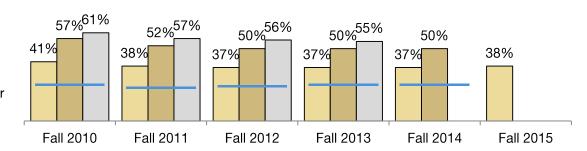
#### **UCCS**

□3-Year

■4-Year

□5-Year

First-Time 4-Year



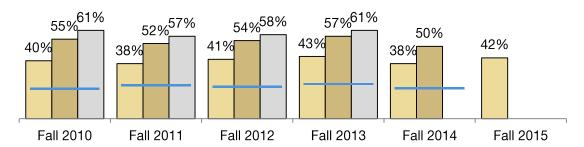
#### Denver

□3-Year

■4-Year

□5-Year

First-Time 4-Year





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## Transfer Student 4-Year Graduation Rates

Veh

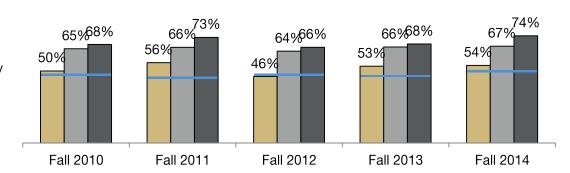
- The graduation rate is based on transfer students enrolled in fall
- The rate is the percentage of students who earned a degree within 4 years, through final summer term
- Transfers by level (all CU campuses)\*: 30% Freshman 39% Sophomore 23% Junior 9% Senior

Source: CU System & Campus Offices of Institutional Research; \*Cohort splits based on Fall 2014 transfer cohorts;



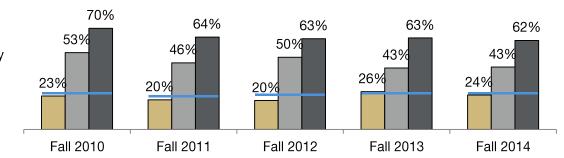
#### **Boulder**

- ■Freshman at entry
- ■Sophomore at entry
- ■Junior at entry
- First-Time 4-Year



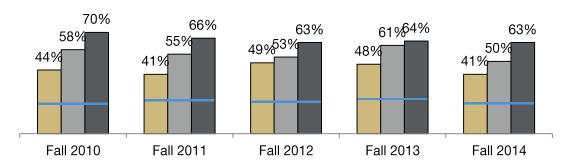
#### **UCCS**

- ■Freshman at entry
- ■Sophomore at entry
- ■Junior at entry
- First-Time 4-Year



#### **Denver**

- ■Freshman at entry
- ■Sophomore at entry
- ■Junior at entry
- First-Time 4-Year





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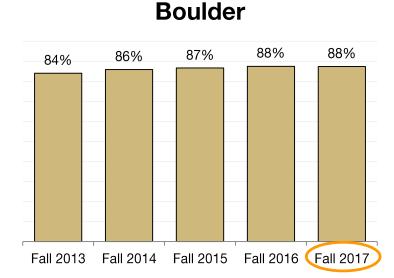
### Freshman Retention Rates

Goal

- Freshman retention rates are based on first-time, full-time freshmen returning for their sophomore year.
- The year indicates the entering fall cohort;
- The rate is the percentage of students enrolled the following fall term.

Retention Rate (First-Time Freshman)			
	2017 BASELINE	2023 GOAL	
BOULDER	88%	93%	
uccs	66%	72%	
DENVER	67%	75%	
ANSCHUTZ	N/A	N/A	

#### **UCCS**

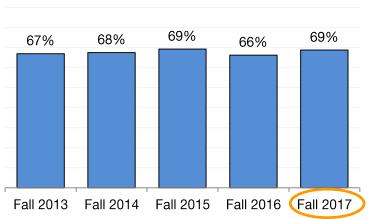


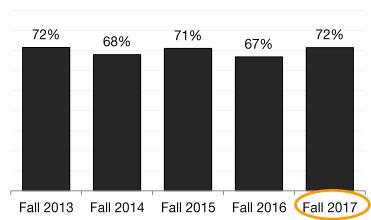
#### **Denver**

# THIS METRIC LEADS Grad Rates, Degrees Awarded

Source: CU System & Campus Offices of Institutional Research; 2017 baseline data based on fall 2016 cohort:











Six-year graduation rate is based on first-

The year indicates the

students who earned a degree within six

entering fall cohort;

time, full-time

The rate is the

percentage of

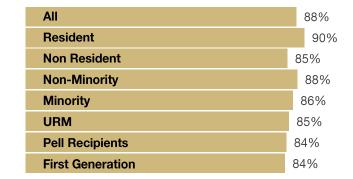
years.

freshmen.

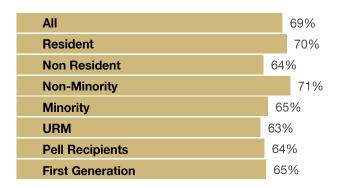
#### Freshman Retention Rates

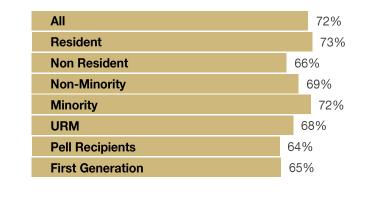
Fall 2017 First-Time Full-Time Cohort

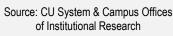
#### Boulder



#### UCCS Denver









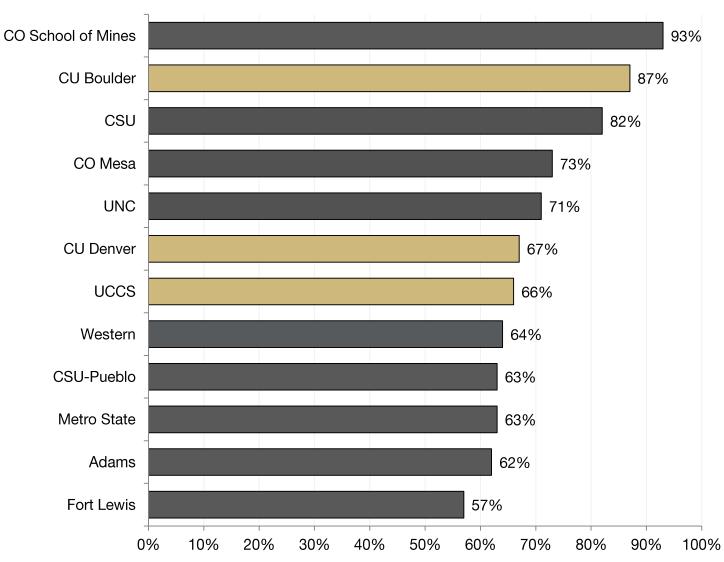


## Freshman Retention Rate - State Comparison

Fall 2016 First-Time Full-Time Cohort

- Freshman retention rates are based on first-time, full-time freshmen returning for their sophomore year.
- The Anschutz Medical Campus does not enroll first-time freshmen.



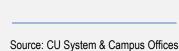


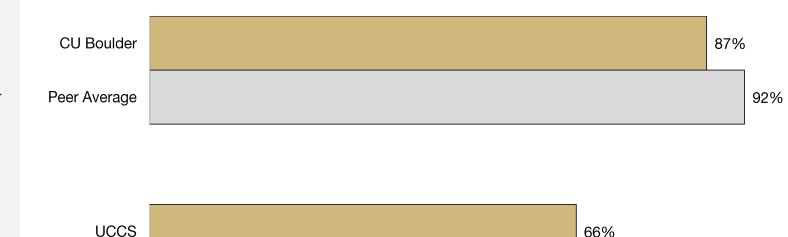


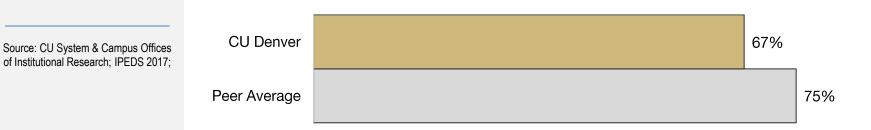
## Freshman Retention Rate – Peer Comparison

#### Cohort Fall 2016

- Freshman retention rates are based on first-time, full-time freshmen returning for their sophomore year.
- The Anschutz Medical Campus does not enroll first-time freshmen.
- Peers based on CCHE approved peer institutions.









Peer Average



2019.05

77%

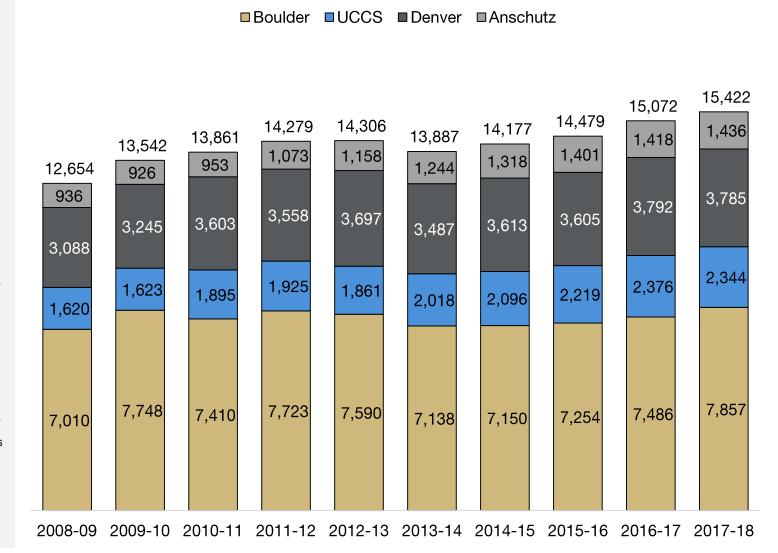
## Degree Recipients

 CU awarded undergraduate and graduate degrees to more than 15,000 students in each of the past two years

140,000+ Degree Recipients FY 2008-09 to FY 2017-18

Source: CU System & Campus Offices of Institutional Research:







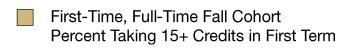
## Credit Load (Percent Taking 15+ Credits in First Term)

The number of credits an undergraduate student completes per term. On average, for an undergraduate student to finish in 4 years, starting with no credits, they would need to pursue a degree by taking 15+ credits in first term.

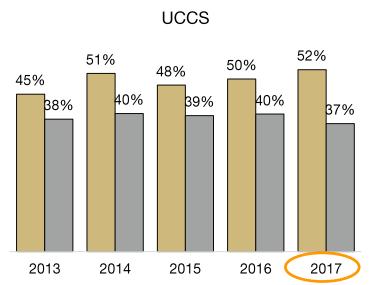
#### THIS METRIC LEADS

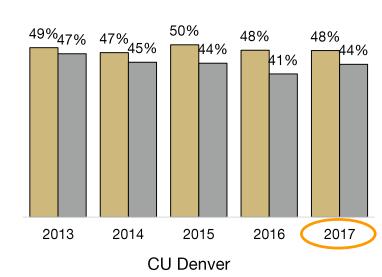
Degrees Awarded, Graduation Rates, Retention Rate, Average Time to Degree, Average Student Debt, Student Loan Default Rates

Source: CU System Office of Institutional Research; Based on endof-term enrollment, credit hours attempted;

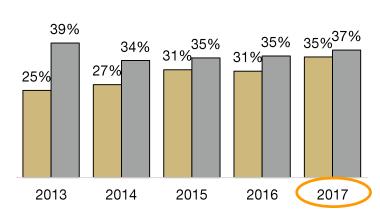


Transfer Students Starting FallPercent Taking 15+ Credits in First Term





**CU** Boulder





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## Credit Load (Percent Taking 30+ Credits in First Year)

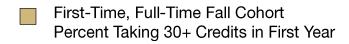
The number of credits an undergraduate student completes in the first year (fall-spring-summer). On average, for an undergraduate student to finish in 4 years, starting with no credits, they would need to pursue a degree by taking 30+credits in first fiscal year.

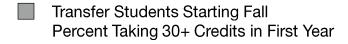
First Year = Fall + Spring + Summer

#### THIS METRIC LEADS

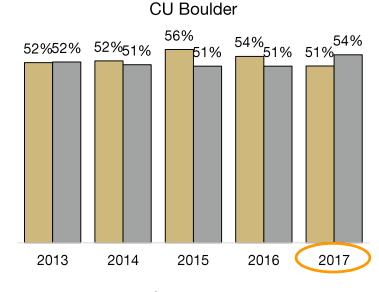
Degrees Awarded, Graduation Rates, Retention Rate, Average Time to Degree, Average Student Debt, Student Loan Default Rates

Source: CU System Office of Institutional Research; Based on endof-term enrollment, credit hours attempted;

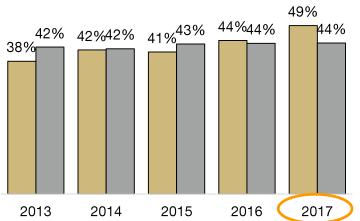


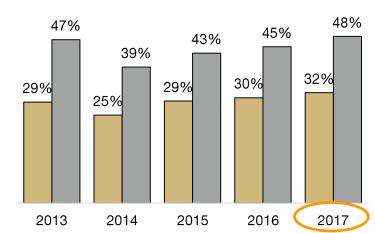


**UCCS** 



**CU** Denver





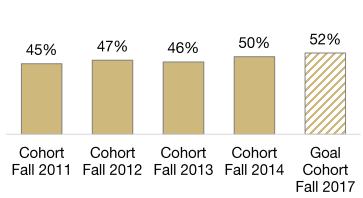


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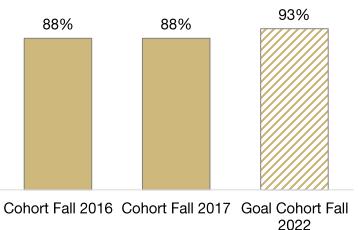
## Goals

## **CU Boulder Goals**

#### **4-Year Graduation Rates**

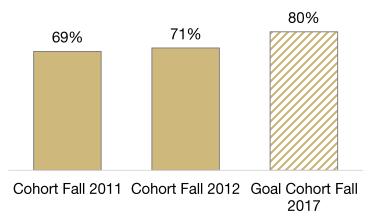


#### **Retention Rates**

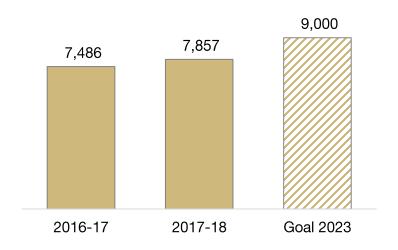


# University of Colorado Boulder | Colorado Springs | Denver | Anschutz Medical Campus

#### **6-Year Graduation Rates**



### **Degree Recipients**



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#### **CU Boulder Goals**

## <u>Challenges</u>

- Offering a unified student experience that coordinates student success activities, academic advising, technology needs, and support services
- Meeting first-year students' custom needs, abilities, backgrounds, interests, and experiences
- Competitive market for all students, and a rapidly evolving market for graduate students

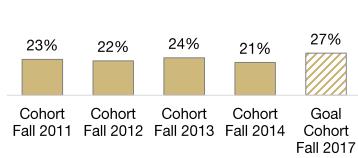
## **Strategies**

- Build out first-year advising and manage caseloads to provide a more robust advising experience through the first academic year
- Integrate student success across schools using an interdisciplinary approach
- Deploy data analytics for early intervention and focused outreach
- Expand distance and online offerings

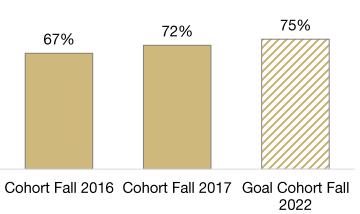


## **CU Denver Goals**

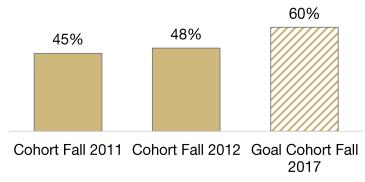
#### **4-Year Graduation Rates**



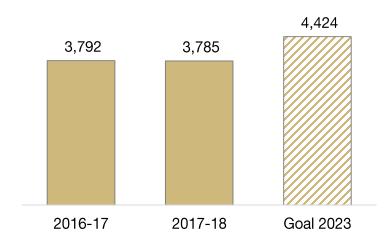
#### **Retention Rates**



#### **6-Year Graduation Rates**



### **Degree Recipients**





#### **CU Denver Goals**

## **Challenges**

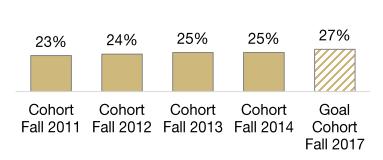
- Competing demands on students
- Traditional program delivery structure
- Confusing systems and business processes

## **Strategies**

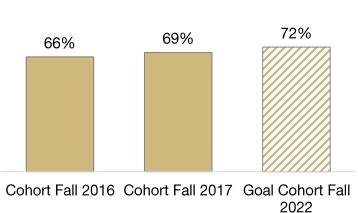
- Increase effectiveness of advising services and predictive analytics
- Develop career- and meta-major pathways
- Build first-year housing and dining facility
- Align all student-learning experiences and services

## **UCCS** Goals

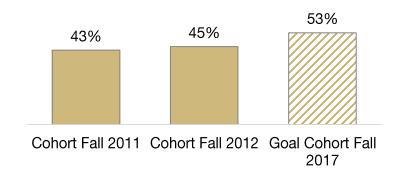
#### **4-Year Graduation Rates**



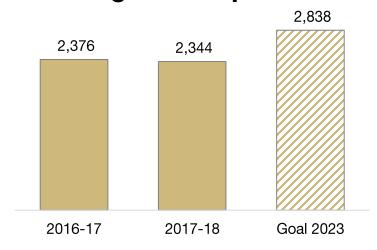
#### **Retention Rates**



#### **6-Year Graduation Rates**



#### **Degree Recipients**





### **UCCS** Goals

## **Challenges**

- UCCS is primarily a six year graduation school
- Student population has a higher mobility rate (military affiliated)
- Global marketing of graduate programs amid decreases in international students

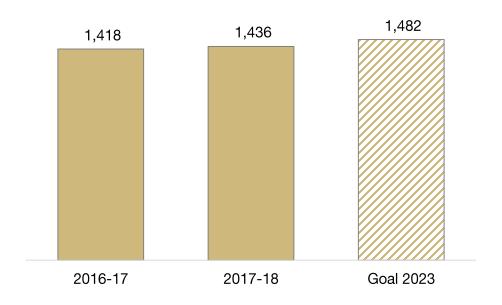
## **Strategies**

- Focus on transfer success
- Think 30 program to encourage students to take additional credits in summer, on-line, and in interim classes.
- Required advising for first year students
- Implementing an interactive course planner tool for students



## **CU Anschutz Goals**

## **Degree Recipients**





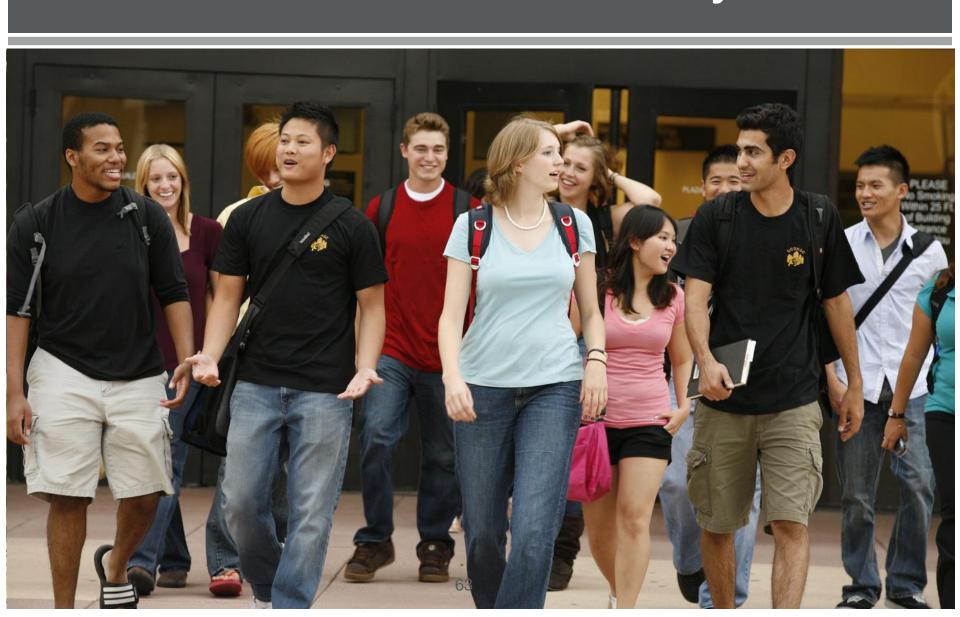
## **CU Anschutz Goals**

## **Challenges**

- Limits on professional program enrollment by accrediting bodies
- Competition for students for the Skaggs School of Pharmacy and Pharmaceutical Sciences

## **Strategies**

- Expand program offerings and clinical training sites at non-CU Anschutz sites
- Increased investment in School of Pharmacy marketing and online programs



## Total Enrollment (FTE)

Goal

- Number of full-time undergraduate students (30 credit hours = 1 SFTE)
- Number of full-time graduate students (24 credit hours = 1 SFTE)

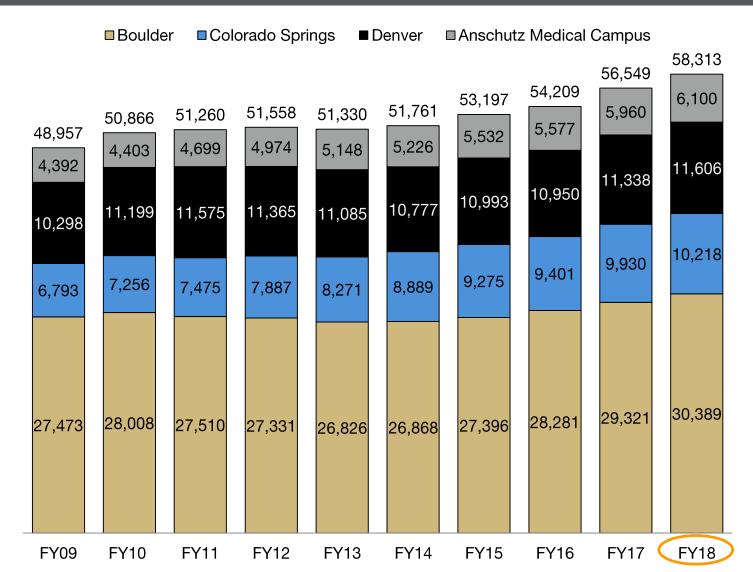
+19% FY 2009 to FY 2018

#### THIS METRIC LEADS

Enrollment, Degrees Awarded

> Source: CU System Office of Institutional Research







2019.01

## Online Enrollment

(Unduplicated Headcount)

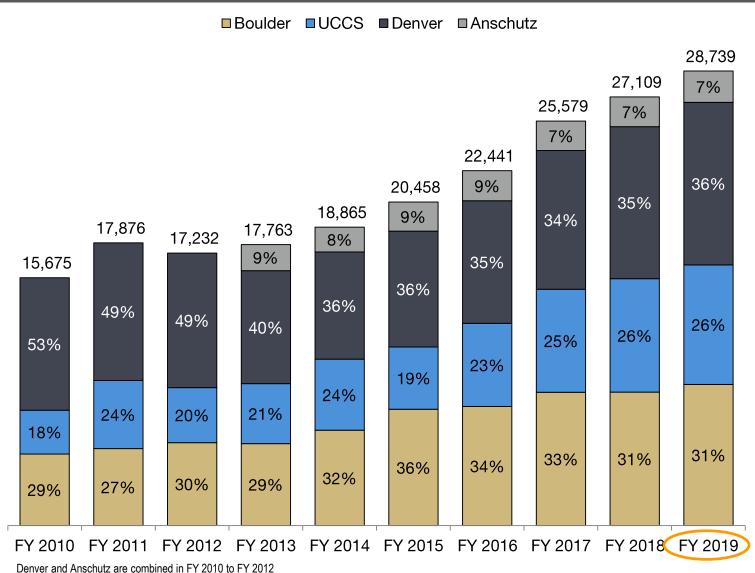
Goal

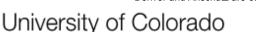
 This is the number of students enrolled in at least one online course. While a student may take multiple online courses, "unduplicated headcount" only counts a student once.

> +83% Since FY 2009-10

Source: CU System Office of Institutional Research







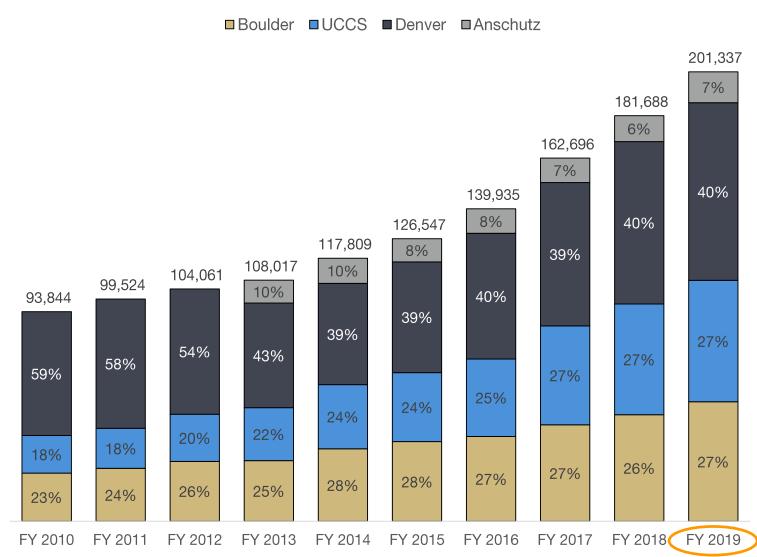
#### Online Credit Hours

- Number of student credit hours attempted online.
- Denver / Anschutz splits unavailable before FY 2013



Source: CU System Office of Institutional Research





Denver and Anschutz are combined in FY 2010 to FY 2012



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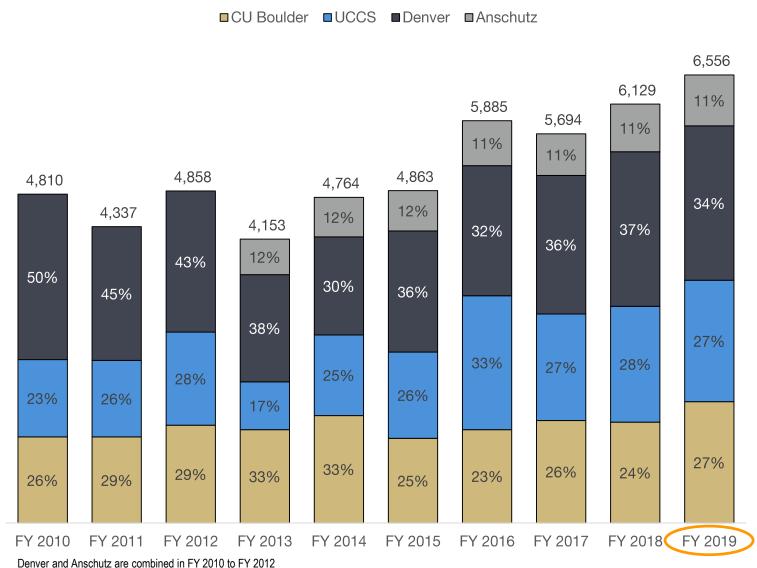
## Online Enrollment (Enrolled Exclusively Online)

- Number of students enrolled exclusively in online courses.
- This includes both resident and nonresident students enrolled online.
- Denver / Anschutz splits unavailable before FY 2013

**+36%**Since FY 2009-10

Source: CU System Office of Institutional Research









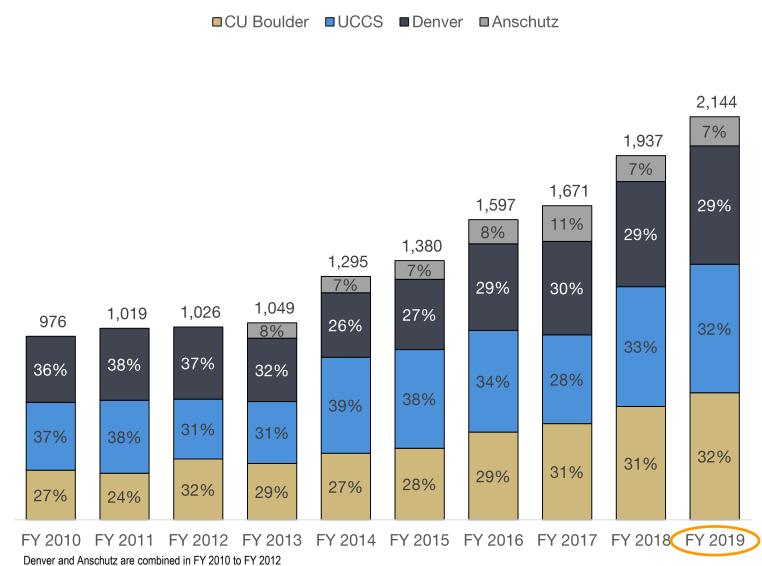
### Online Courses Offered

- Number of courses offered for enrollment. This does not include individual course sections.
- Denver / Anschutz splits unavailable before FY 2013

+120% Since FY 2009-10

Source: CU System Office of Institutional Research







#### Other Revenue

■ Denver

■ Anschutz

■ Colorado Springs



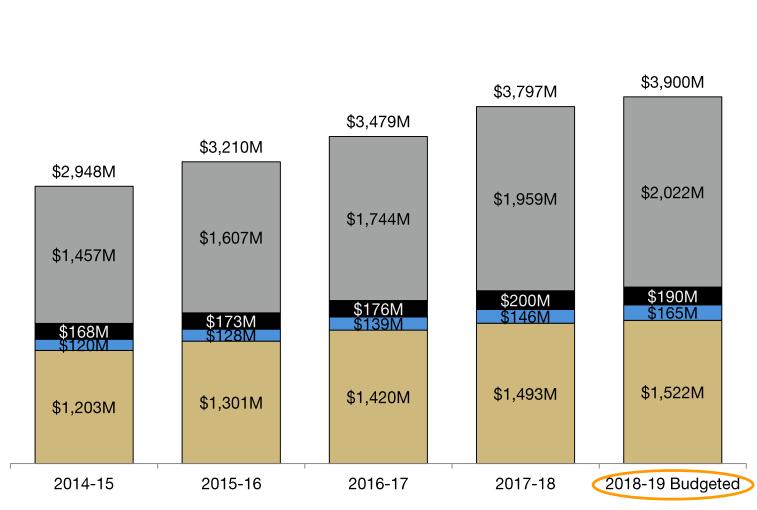
- Total CU Revenue minus state funding and resident UG tuition revenue, by campus.
- This shows how CU is working to diversify its revenue sources to offset reliance on state funding and resident tuition.

# CU System +32% Since FY 2014-15

Silice 1 1 2014-13

Source: CU System Office of Budget & Finance, Annual Financials







■Boulder

## Other Revenue

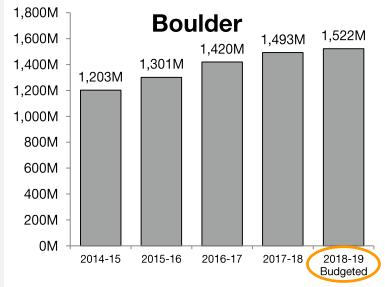
Goal

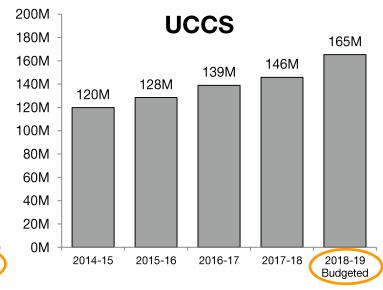
- Total CU Revenue minus state funding and resident UG tuition revenue, by campus.
- This shows how CU is working to diversify its revenue sources to offset reliance on state funding and resident tuition.

# CU System +32% Since FY 2014-15

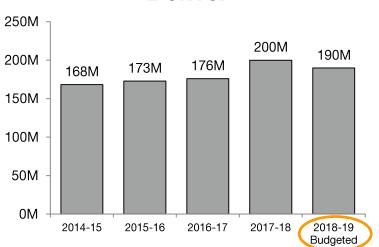
Source: CU System Office of Budget & Finance, Annual Financials



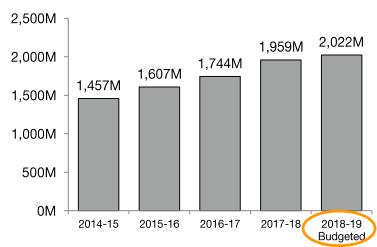




#### Denver



#### **Anschutz**







## Gift Revenue

Goal

 Total amount of funding CU received from its donors. ■CU Boulder ■CU
■CU Anschutz ■Fo

■CU Colorado Springs ■CU Denver

■ Foundations

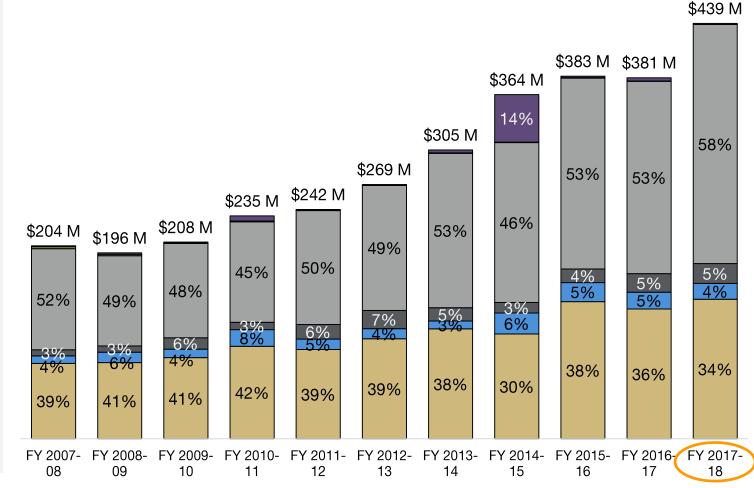
■CU System

CU System +15%
Over Prior Year

+115% Since FY 2007-08

Source: CU System Office of Budget & Finance, Advancement CASE Report , June 2019





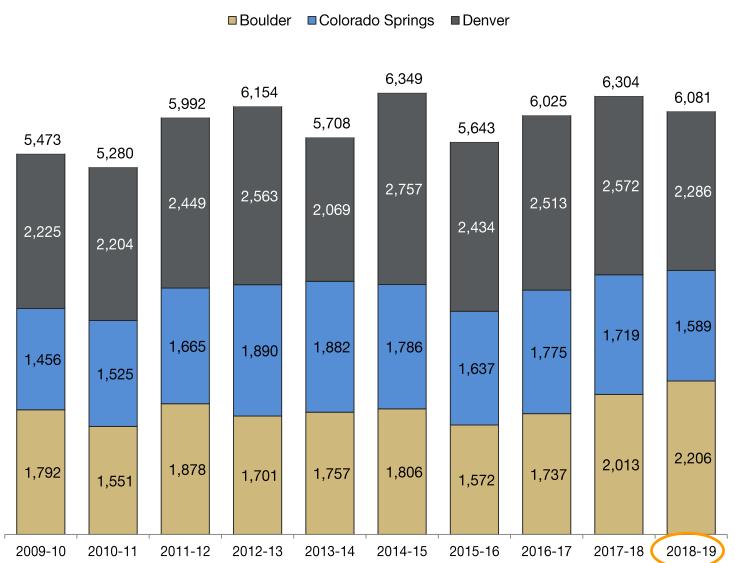


## Incoming Undergraduate Transfer Students

- CU draws a large number of students transferring from community colleges and other four-year institutions (public and private, in-state and outof-state).
- Strong transfer enrollment indicates that CU is accessible to all students and that transfer policies are conducive to successful transfer.
- Counts include all incoming transfer students, full-time and part-time
- Majority of arriving transfer students are resident, white, and begin as sophomores

Source: CU System Office of Institutional Research







 Number of students that graduate from high school in Colorado, per year.

+8%

Total Completers since FY 2008-09

+60%

Hispanic Completers since FY 2008-09

-11%

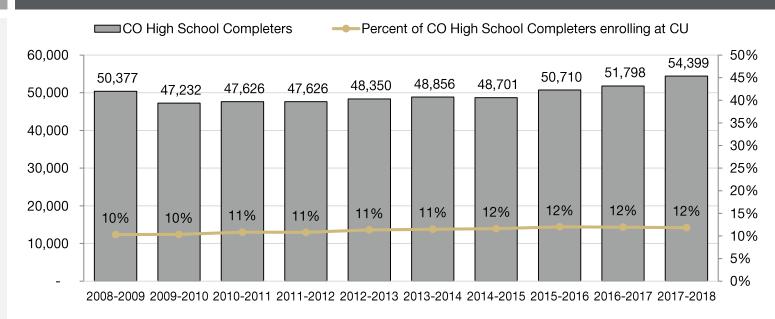
White (non-Hispanic) Completers since FY 2008-09

#### THIS METRIC LEADS

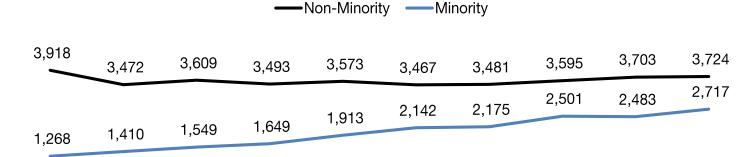
Enrollment, Degrees Awarded

Source: CU Enrollment from CU Diversity Report; CO Department of Education Graduation Statistics http://www.cde.state.co.us

## Colorado High School Graduating Class Population



#### New Resident Freshman (Fall Term)



Fall 2009 Fall 2010 Fall 2011 Fall 2012 Fall 2013 Fall 2014 Fall 2015 Fall 2016 Fall 2017 Fall 2018



# MOOC (Massive Open Online Courses)

 The number of MOOC courses offered and enrollments. MOOCs, or **massive open online courses**, are open-access, are non-credit classes offered through Coursera available at no cost to participants. The platform combines interactive content and an expanded community of peers, enabling universities to develop and deliver quality access to higher education for students in classrooms and across the globe.



# 2.2+ Million

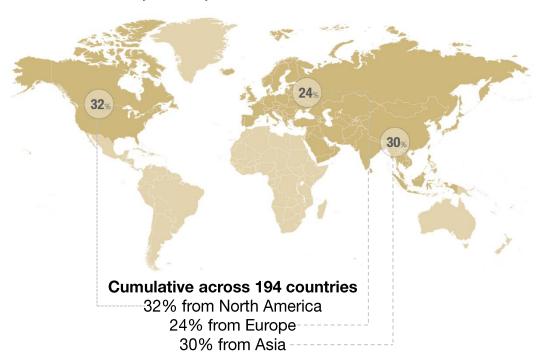
course enrollments

132 courses offered

Source: CU System Office of Academic Affairs, 5/7/2019



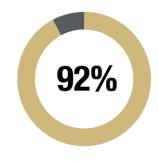












Learners' ratings of course material quality as Excellent or Good





## CU Expenditures on Controlled Maintenance

 The annual dollar amount that CU spends updating and maintaining its existing buildings and facilities. Over Five Years from FY 2013-14 to FY 2017-18 (in millions)

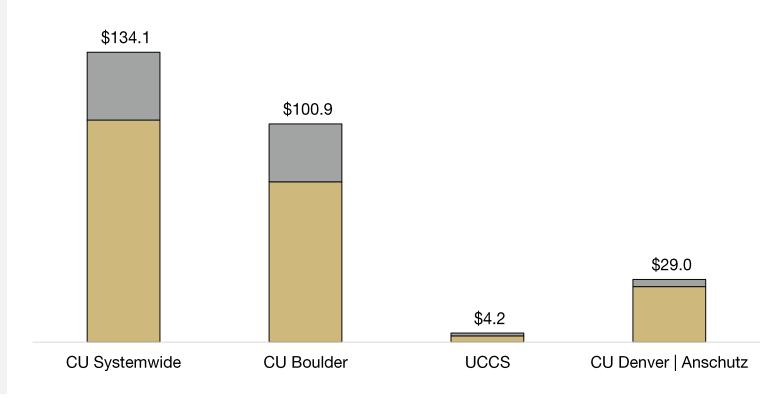
■University Share
■ State Share

#### \$102.7m FY 2014 to FY 2018

#### THIS METRIC LEADS

State Defined General Fund Deferred Maintenance Backlog

Source: CU System Office of Budget & Finance, CDC Fact Sheet, Dec 2017; Office of the State Architect Annual Report; Section III G: State Agencies and Institutions of Higher Education; Historical Controlled Maintenance Funding;



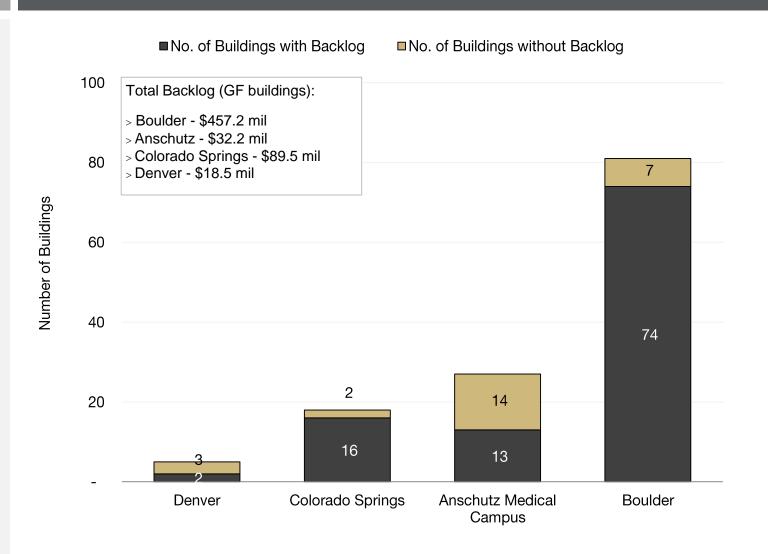


# General Fund Deferred Maintenance Backlog

- Boulder: 80 percent of buildings on the Boulder campus have a reported maintenance backlog.
- Colorado Springs: 83 percent have a reported maintenance backlog.
- Denver & Anschutz Medical Campus: More than 50 percent of general fund buildings have a backlog.

Source: CU Campus Facility Offices; Office of the State Architect FY 2019-20 Building Inventory Report;

Note: Only academic buildings eligible for future state controlled maintenance over 5,000 gross square feet are included. Total backlog reflects amount reported to the Office of the State Architect.





2019.07

# Operating Efficiencies

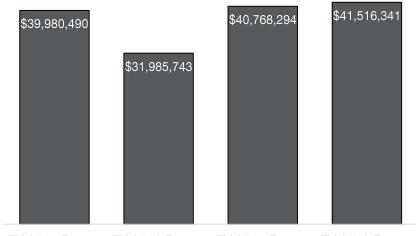
 The university reports annually on its ongoing efforts to increase efficiency and delivery greater value. These efforts result in savings to students, departments, campuses and employees.

> \$154 million FY 2015 to FY 2018

Source: CU System Budget & Finance, Operating Efficiencies Report

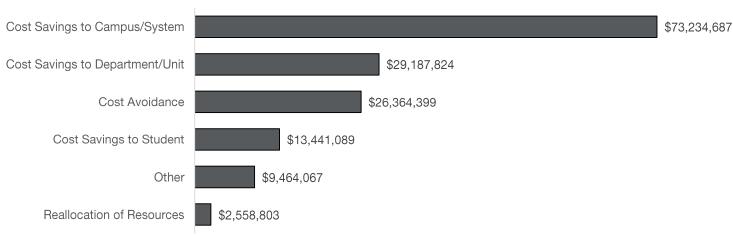


- Cost Savings to Campus/System
- Cost Savings to Department/Unit
- Cost Avoidance
- Cost Savings to Student
- Other



FY 2015 Report FY 2016 Report FY 2017 Report FY 2018 Report

#### FY 2015 through FY 2018



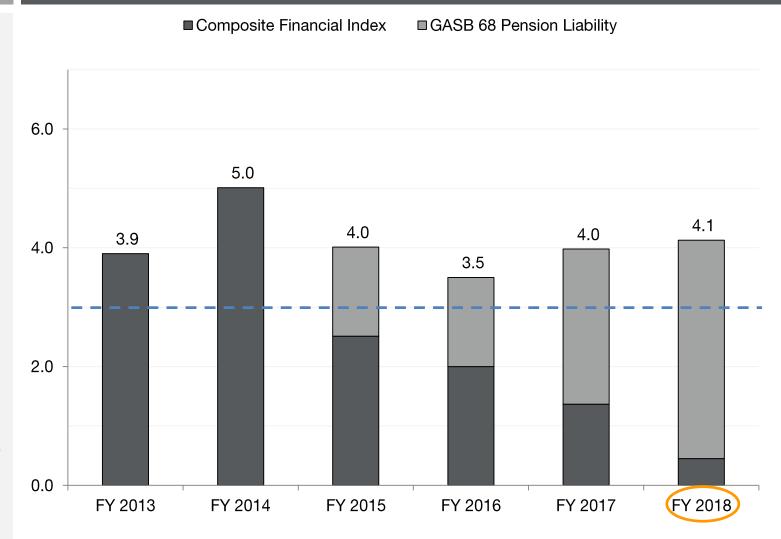


- A financial industry created calculation that demonstrates an institution's financial health and wellbeing.
- CFI is based on four financial ratios: Primary Reserve Ratio, Net Operating Revenues Ratio, Return on Net Assets Ratio, Viability Ratio;



Source: CU System Controller's Office

# CFI (Composite Financial Index)



Includes the Foundation. Estimated CFI without Pension Liability does not match financial statements





# Credit Rating

 Achieving and maintaining a high bond rating is a key measure of financial stewardship and accountability to university stakeholders.

Source: CU Office of the Treasurer; Quarterly Report February 2019 as of 12/31/2018; Investment Grade

Moody's	Fitch
Aaa	AAA
Aa1	AA+
Aa2	AA
Aa3	AA-
A1	A+
A2	Α
A3	A-
Baa1	BBB+
Baa2	BBB
Baa3	BBB-
Ba1	BB+
Ba2	BB
Ba3	BB-
B1	B+
B2	В
B3	B-
Caa	CCC
Ca	CC
С	С
	RD/D

•

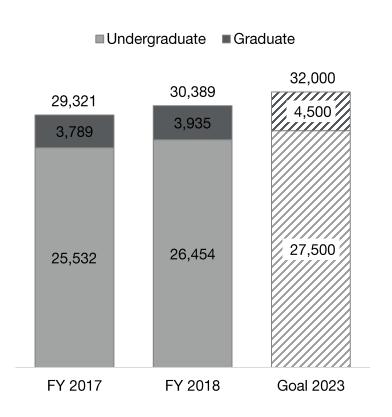


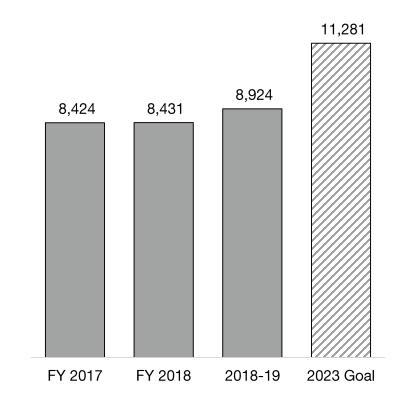
**CU** Rating

# Goals

#### **Enrollment (FTE)**

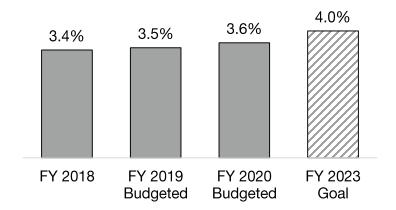
#### **Online Enrollment**





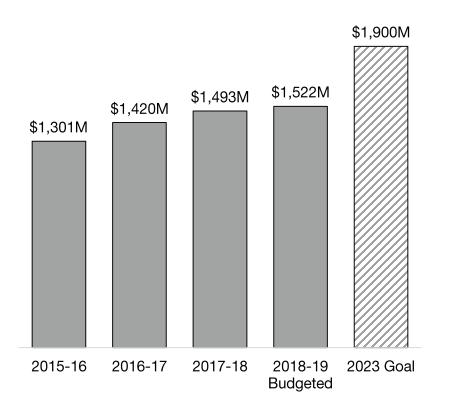


### **Emergency Tuition Stabilization Plan Ratio**

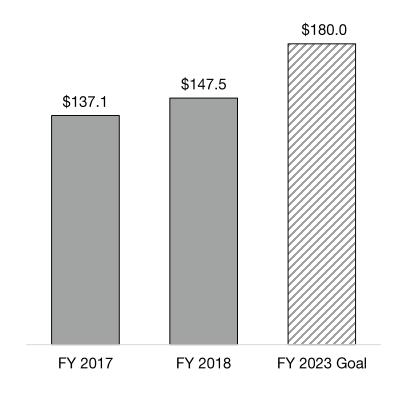




**Other Revenue** 



#### **Gifts & Fundraising**





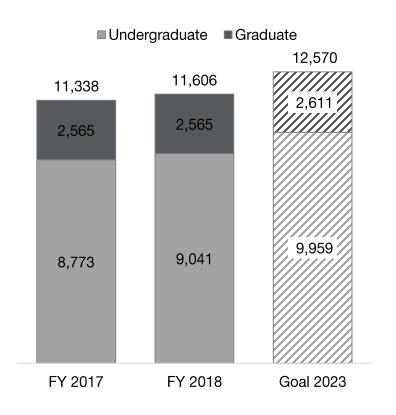
# **Challenges**

- Increasing competition for students as enrollment declines nationally and as out-of-state institutions recruit Colorado resident students
- External factors affecting non-resident student enrollment and federal research funding (e.g., economic health, political environment)
- Aging advancement technologies and requirements of a highly personalized fundraising strategy challenge the ability to maximize private support

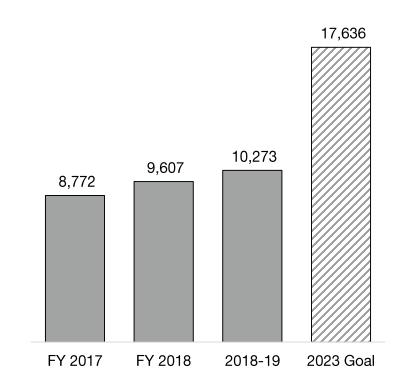
- Focus on the needs of transfer students through more seamless transfer process, advising, and access to scholarships and aid
- Launch innovative certificate and degree programs driven by workforce needs, such as scalable online degrees (e.g., MS-EE)
- Develop and expand new and diverse research partnership opportunities
- Build a strategic engagement and fundraising model to create long-term philanthropic relationships; actively participate in evolution of advancement technology across CU



#### **Enrollment (FTE)**

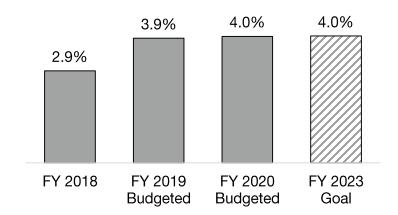


#### **Online Enrollment**





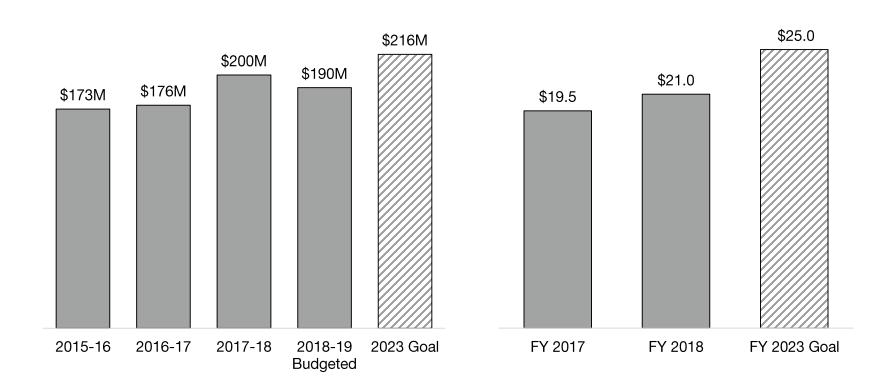
### **Emergency Tuition Stabilization Plan Ratio**





#### **Other Revenue**

**Gifts & Fundraising** 





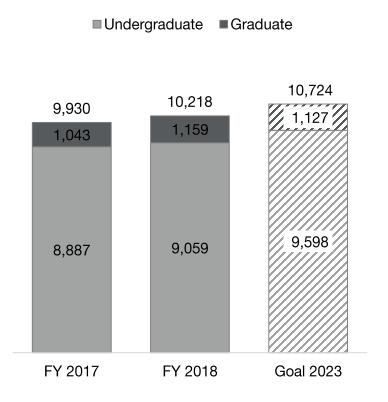
# <u>Challenges</u>

- Upcoming plateau of high school graduates
- Reduction in international enrollments due to geopolitical climate
- Increased competition for graduate enrollments
- Still-maturing philanthropic culture and pipeline

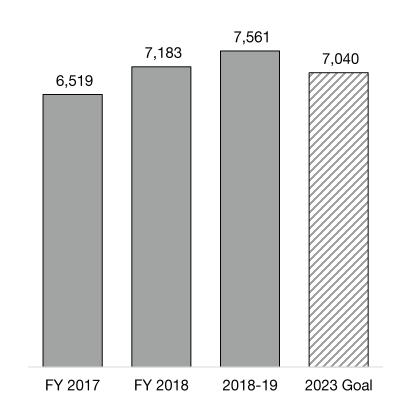
- Launch 15+ online programs at Denver | Anschutz in next 2 years
- Become #1 transfer institution in Colorado
- Design more 4+1 programs and expand graduate feeder pipelines
- Expand targeted countries for international recruitment
- Enhance alumni engagement



### **Enrollment (FTE)**



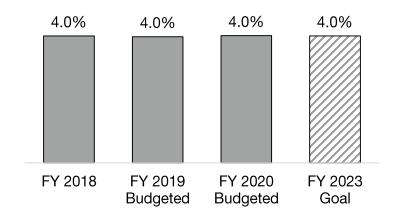
#### **Online Enrollment**





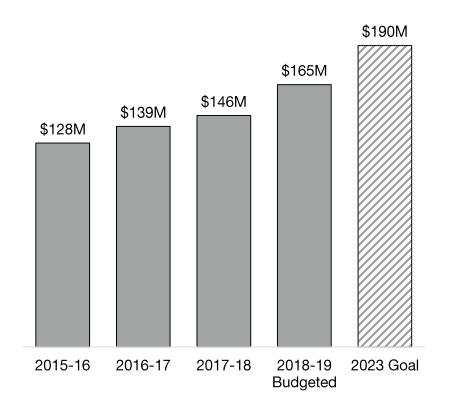
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### **Emergency Tuition Stabilization Plan Ratio**

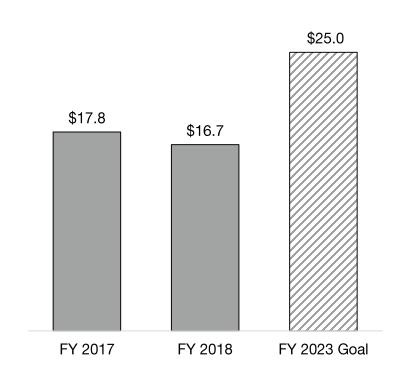




#### **Other Revenue**



#### **Gifts & Fundraising**





## **Challenges**

- Enrollment
  - Student demographics and course load
  - Competitive funding for grad students
  - Need new online goal
- Gifts & Fundraising
  - Small, young alumni base
  - Strong focus on friends of the university as prospective donors

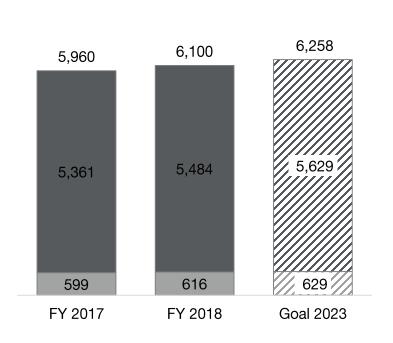
- Enrollment
  - Targeted program marketing
  - Alternative access pathways
  - New approach to grad funding
  - Implement online resolution
- Gifts & Fundraising
  - Expand donor base
  - Build a strong culture of alumni giving with young alumni
  - Build formal strategic partnerships with the community
  - Fuel Success and Essential CU campaign

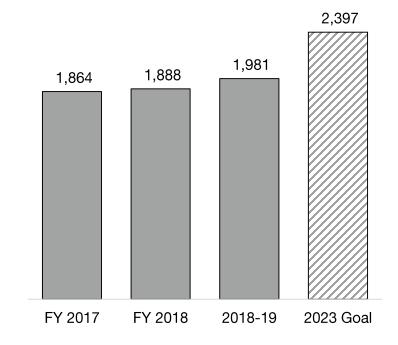


#### **Enrollment (FTE)**

### **Online Enrollment**

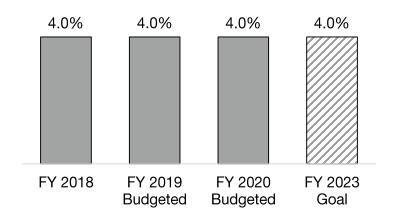
■Undergraduate
■Graduate





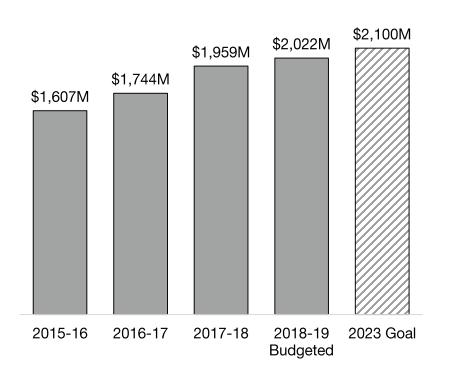


### **Emergency Tuition Stabilization Plan Ratio**

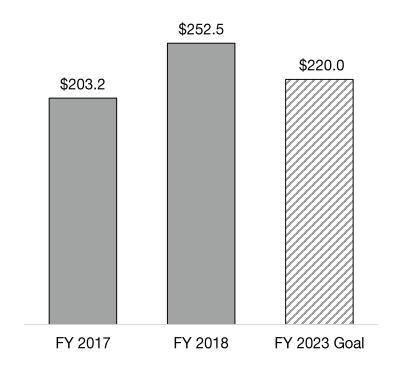




#### **Other Revenue**



#### **Gifts & Fundraising**





# **Challenges**

- Pressure on commercial health care reimbursement rates, and the possibility of single-payer healthcare (Other Revenue)
- Federal grant funding levels and decreased funding lines (Other Revenue)
- Developing a seamless alumni engagement and annual giving strategy (Gifts and Fundraising)

- Continue to evaluate and develop new and diversified revenue streams (Other Revenue)
- Focus on principal and major gifts and continue engagement and acquisition of patient benefactors (Gifts and Fundraising)



# CU Favorability Rating

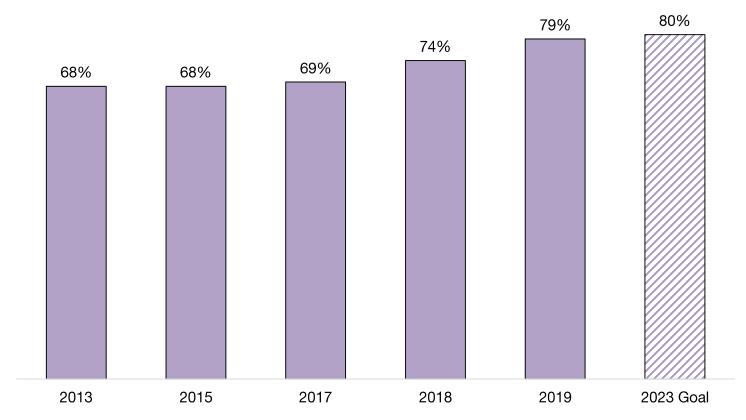


 Colorado poll of 1,000 active Colorado voters by year

 Favorability includes sum of respondents indicating "Very Favorable" or "Somewhat Favorable" divided by total respondents

THIS METRIC LEADS
Enrollment

Source: CU System Office of Budget & Finance; Keating Research; Poll based on sample of 1000 liveinterviews of Colorado active voters; Margin of error +/- 3.1%; Poll Question: "Please tell me if you have a very favorable opinion, somewhat favorable, somewhat unfavorable, or very unfavorable opinion of The University of Colorado."





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# Sponsored Research Funding

(in millions)

Goal

Total amount of funding received for research projects

\$1.05B FY 2017-18 Total Awards

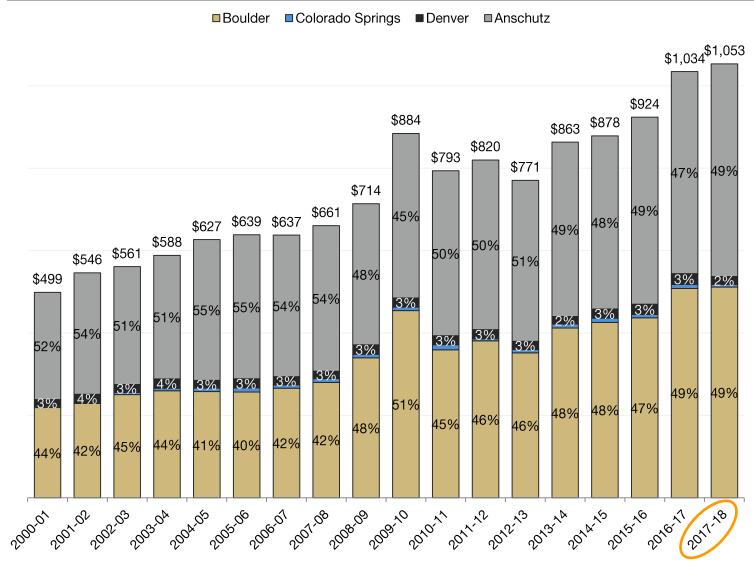
> +111% Since FY 2000-01

#### THIS METRIC LEADS

Gift Revenue. Patents Awarded

Source: CU System Office of Institutional Research, Campuses







# **Economic Impact**

- The University's economic impact on the State of Colorado
- Study conducted by the Leeds School of Business released in August 2017

# \$8.3B Impact

**CU Campuses Alone** 

# **\$12.3B Impact**

CU Campuses + Anschutz Campus Hospitals

Source: CU System Office of Budget & Finance; Economic Impact Study available on cu edu/cu-data

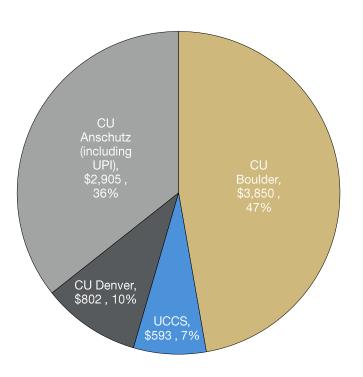


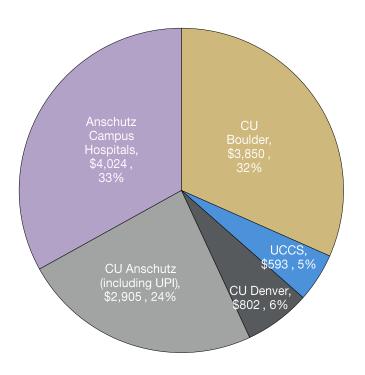
# \$8.3 Billion

**CU Campuses Alone** 



CU Campuses + Anschutz Campus Hospitals





#### Patents Awarded



 The number of patents awarded by the U.S. Patent and Trademark Office to CU.

Patents are a key way for CU to protect inventions made by its researchers. The university, as owner of inventions made by its faculty, students, and staff, can license patents to companies that know how to turn the invention into commercial products or services. Ideally, developing a "raw" invention into products and services desired by the public creates jobs, increases government tax revenues, and provides additional revenue to the inventor and university through patent licensing fees.

Source: CU Campuses, CU System

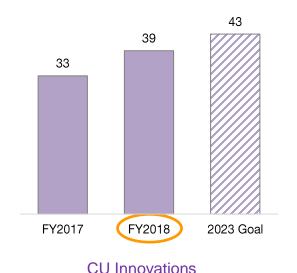
Office of Budget & Finance



**CU** Boulder

CU Research & Innovation Office www.colorado.edu/researchinnovation/

#### **CU Anschutz**



www.ucdenver.edu/anschutz/about/cuinnovations/



# Alumni Satisfaction Ratings

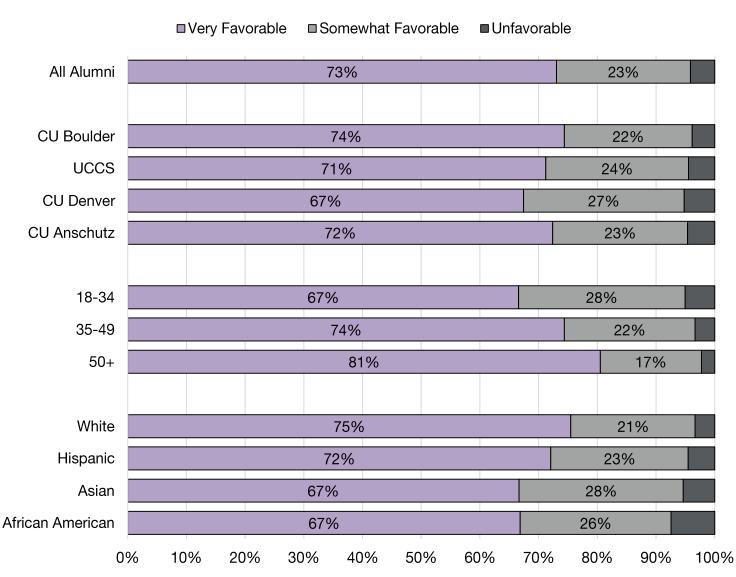
 The reported satisfaction of CU graduates from having earned a degree from CU.

> 96% Favorable

THIS METRIC LEADS

CU Favorability Rating, Gift Revenue

Source: CU System Office of Budget & Finance; Survey of CU Alumni (May 2018)





# Student Diversity

NEW

- Percentage of enrolled (UG+GR) students that are Minority and URM (Underrepresented Minority).
- Minority includes Hispanic, Black, Asian, Native American, Pacific Islander and 2 or more categories.
- URM is limited to Hispanic, Black, Native American, and Pacific Islander

Source: CU Diversity Report, CU System Office of Institutional Research





Fall 2009 Fall 2010 Fall 2011 Fall 2012 Fall 2013 Fall 2014 Fall 2015 Fall 2016 Fall 2017 Fall 2018

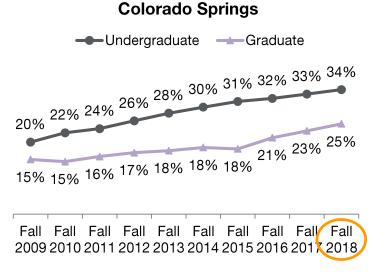




# Student Diversity

Percentage Minority

- Percentage of enrolled students that are Minority.
- Minority includes Hispanic, Black, Asian, Native American, Pacific Islander and 2 or more categories.



Source: CU Diversity Report, CU System Office of Institutional Research



Denver

--Undergraduate Graduate
47%

29% 31% 33% 34% 36% 38% 41% 43% 44% 47%

13% 13% 13% 14% 15% 16% 17% 18% 19% 22%

**Anschutz Medical Campus** 

Graduate/Professional

17% 19% 20% 22% 22% 22% 23% 25% 26% 26%





# Student Diversity

Pell Recipients

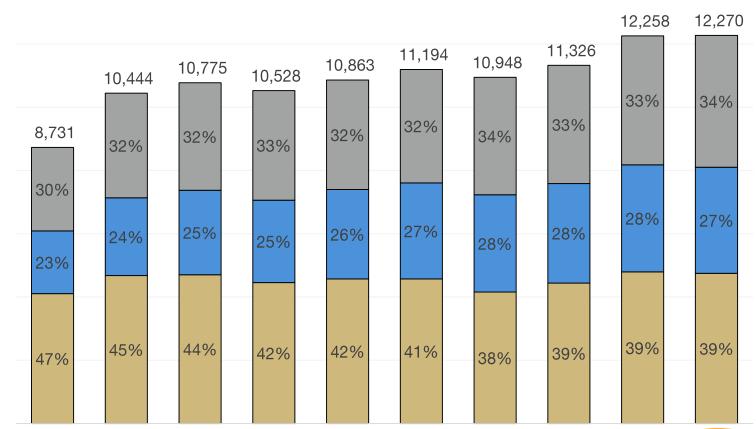
■Boulder ■UCCS ■Denver

 Percentage of enrolled undergraduate students that are recipients of Federal Pell.



Source: CU Diversity Report, CU System Office of Institutional Research





Fall 2009 Fall 2010 Fall 2011 Fall 2012 Fall 2013 Fall 2014 Fall 2015 Fall 2016 Fall 2017 Fall 2018





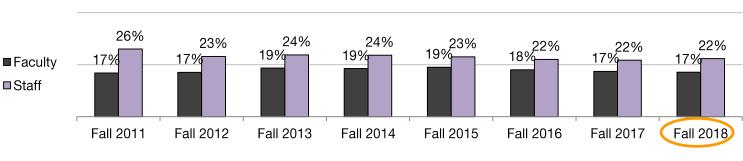
2019.05

# Faculty & Staff Diversity

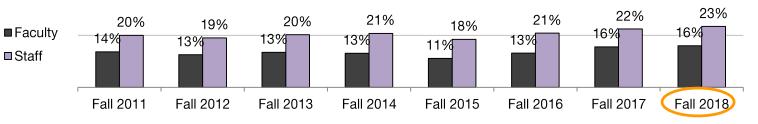
Percentage Minority

 Percentage Minority, Full-Time Instructional Faculty and Staff





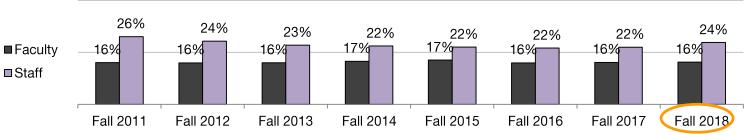
#### UCCS



Source: CU Diversity Report, CU System Office of Institutional Research



#### **Denver | Anschutz**







# Programs around Colorado

• CU for Colorado brings together all of CU's nearly 800 outreach programs and health care services, which extend from the four campuses to people and places across the state.

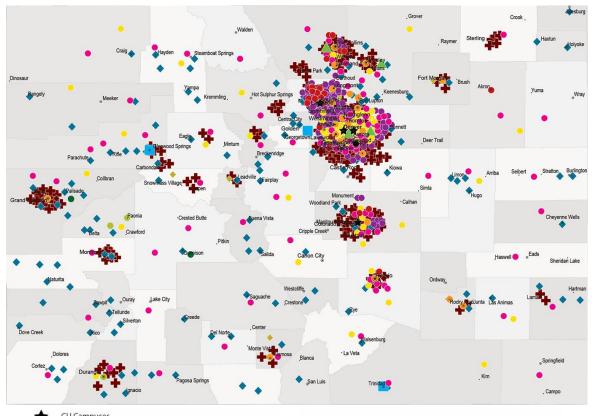
#### THIS METRIC LEADS

CU Favorability Ratings Economic Impact

Source: CU System Office of University Relations

http://cuforcolorado.cu.edu/





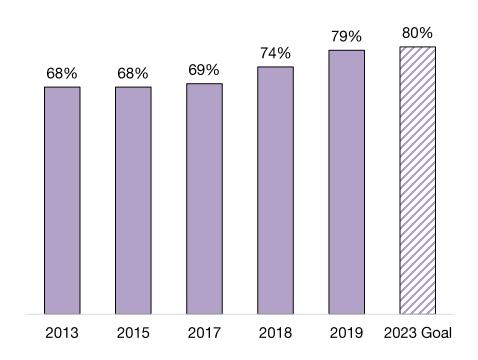
- ★ CU Campuses
   ◆ CU South Denver
   ◆ Advanced Clinical Training & Services Program
   ♦ Colorado Area Health Education Centers
   ♦ CU Startup Companies
   ♦ CU Outreach Programs for K-12
   ♦ Colorado School of Public Health
   ♦ CU Cultural Outreach Programs
- CU Pre-Collegiate Development Programs
- Health Centers Served by CU Physicians
- CU Cancer Center Physicians Serving Colorado Communities
- CU Boulder Engineering Partnerships
- Federal Laboratories CU Faculty and Students Work
- Colorado Water and Energy Research Center
- Colorado Center for Community Development



Goals

# CU System Goal

### **CU Favorability Rating**



# CU System Goal

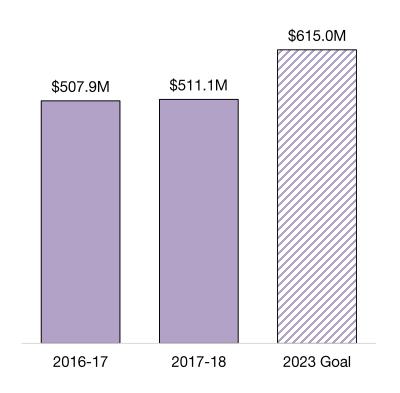
# **Challenges**

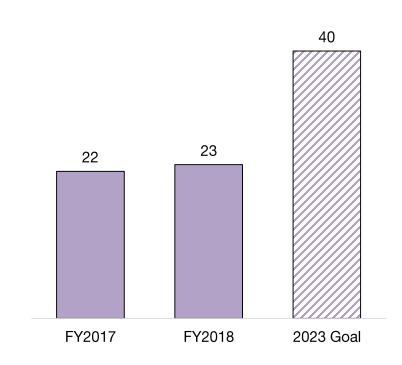
- Favorability percentage is already high for category and increases on high base are incremental
- Significant influx of newcomers to Colorado who are unaware of CU and state's higher education landscape
- Negative communications about higher education in general (ex. costs and student debt) affect CU results

- Engage in statewide outreach to raise profile of CU around state
- Target marketing, particularly digital, to newcomers
- Directly counter negative perceptions with focused communications

### **Research Funding**

#### **Patents Awarded**







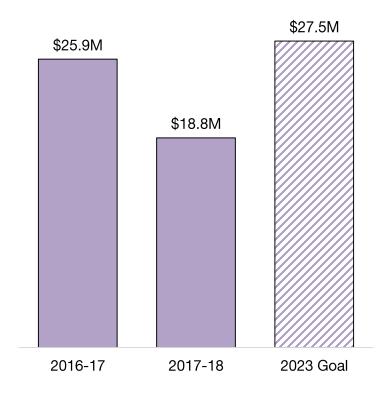
# **Challenges**

- Recruiting and retaining top-tier faculty and providing them with the tools and facilities they need to be successful
- Seeking and leveraging resources to support grant proposal writing
- Ensuring that resources and infrastructure keep pace with expanding opportunities for research grants

- Realign corporate and foundation groups from Research and Advancement to maximize strategic impact on research funding; grow funding focused on national security opportunities
- Invest in resources to reduce administrative burden and support grant writing for faculty pursuing research funding
- Leverage the new commercialization academy to inform faculty and graduate students about the possibilities for commercialization and patents
- Continue to emphasize state outreach and partnership programs (e.g., CMU engineering partnership)



### **Research Funding**





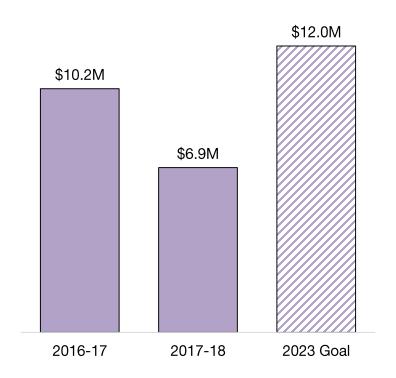
# **Challenges**

- Highly-competitive grant funding environment
- Limited external funding for creative scholarly activities
- Facilities not competitive
- Limited access to and support for graduate students

- Continue efforts to secure funding for Engineering building
- Leverage campus funds to match external funding opportunities
- Increase collaborative opportunities with CU Anschutz
- Identify resources to support research faculty start-up packages



## **Research Funding**



# **Challenges**

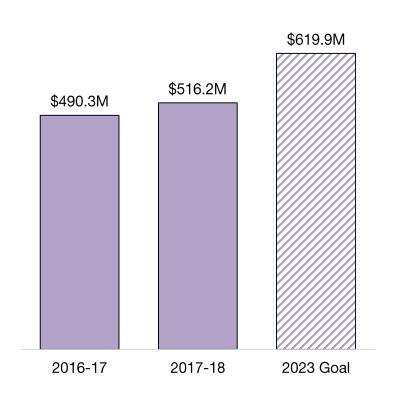
- Small number of research awards leads to large year to year fluctuations
  - FY 2016-17 above trend line, FY 2017-18 below
- Limited campus infrastructure to support faculty preparing and managing grants

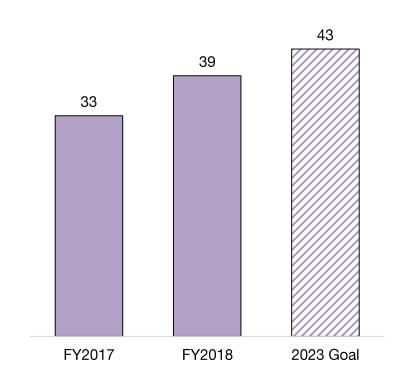
- Expanding Research office staffing to better support faculty
- Expanding research active graduate programs
  - Led to change in our Carnegie classification
- Expanding efforts and facilities in Health & Wellness and Cybersecurity which are very fundable areas
- Explore collaborative research opportunities



### **Research Funding**

#### **Patents Awarded**







2019.06.28

# **Challenges**

- Volatility in Federal grant funding levels (Sponsored Research Funding)
- Increasingly competitive environment (Sponsored Research Funding)

- Diversification and strategic partnerships with sponsors (Sponsored Research Funding)
- Continue to cultivate high impact invention disclosures that will lead to commercially viable intellectual property over the next 5 years (Patents Awarded)