

7 HABITS OF HIGHLY EFFECTIVE PEOPLE

**COMMUNITY OF PRACTICE, SESSION #9
REVIEW**

DATE: JUNE 17, 2015

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AGENDA

Overview

- Covey sums it up

Review activity

- Group presentations

Community of Practice – 2016

- Timeline
- Survey Monkey
- Certificates

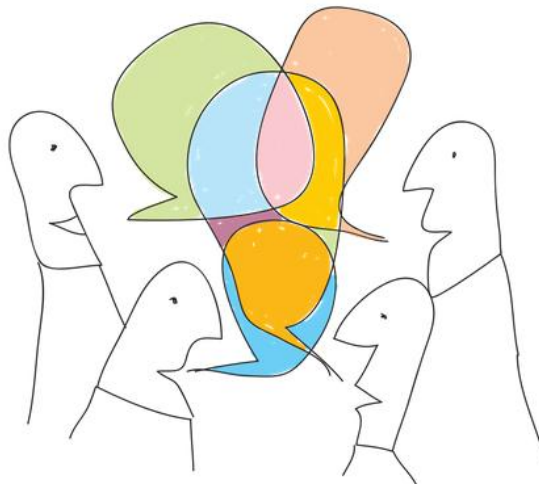


COVEY'S 10 LESSONS LEARNED

1. Difference between values and principles
2. Universality
3. Organizational implications
4. The ability to teach all 7 habits by starting with any one
5. Start with outside challenge and *then* work inside-out
6. Interdependence is ten times more difficult than independence
7. Habits 1-3: “Make and keep a promise”; Habits 4-6: “Involve others in the problem and work out the solution together”
8. New language (next slide)
9. Integrity is higher than loyalty/highest form of loyalty
10. Living the 7 Habits is and always will be a constant struggle

THE 7 HABITS: A NEW LANGUAGE

- Withdrawal or deposit
- Proactive or reactive
- Synergistic or compromise
- Win/win or win/lose or lose/win
- Putting first things first or second things first
- Beginning with the means in mind or the end in mind



COVEY SPILLS THE BEANS...



“I struggle almost daily with all 7 Habits. I have conquered none of them. I see them more as *life principles* that we *never really master* and that the closer we come to their mastery, the more aware we become of how far we really have yet to go. It’s like the more you know the more you know what you don’t know.”

-Stephen R. Covey

ACTIVITY: ILLUSTRATE THE HABITS

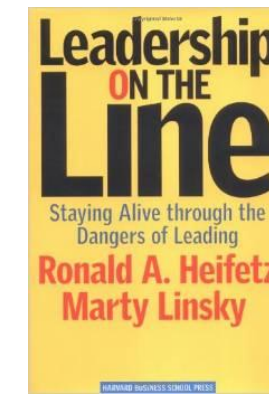
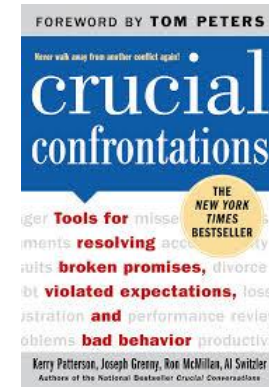
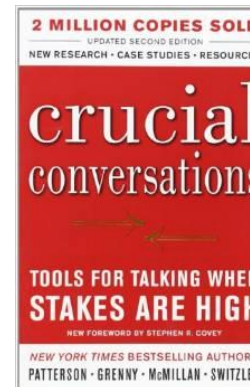
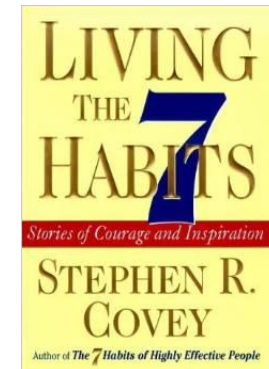
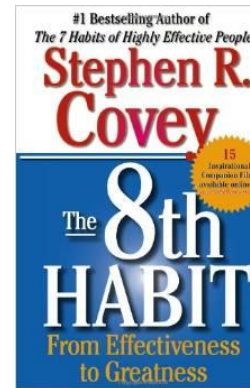
Questions to ask yourselves...

1. What are the core themes of this habit?
2. How does this habit fit in with the others?
3. Where have I used this habit in my life?
4. How has this habit made a difference for me?



FURTHER READING

- **The 8th Habit: From Effectiveness to Greatness** (Covey)
- **Living the 7 Habits: Stories of Courage and Inspiration** (Covey)
- **Crucial Conversations: Tools for Talking When Stakes are High** (Patterson, Grenny, McMillan Switzler)
- **Crucial Confrontations: Tools for Resolving Broken Promises, Violated Expectations, and Bad Behavior** (Patterson, Grenny, McMillan Switzler)
- **Getting to Yes: Negotiating Agreement Without Giving In** (Fisher and Ury)
- **Leadership on the Line** (Heifetz)



MOTIVATION ANYONE?

<https://www.youtube.com/watch?v=gNBoejmuXOE>



HOMWORK

- Complete Survey Monkey
- Have a glorious summer!

See you in October!

